

**HOUSE . . . . . No. 3915**

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**The Commonwealth of Massachusetts**

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**In the Year Two Thousand Nine**  
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An Act regulating wholesale prescription drugs..

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1 SECTION 1. The General Laws are hereby amended by inserting after chapter 94C the  
2 following chapter:-

3 Chapter 94C1/2.

4 Section 1. As used in this chapter, the following words shall, unless the context clearly  
5 appears otherwise, have the following meanings:

6 “Authentication”, to affirmatively verify before any wholesale distribution of a  
7 prescription drug occurs that each transaction listed on the pedigree has occurred.

8 “Authorized distributor of record”, a wholesale distributor with whom a manufacturer has  
9 established an ongoing relationship to distribute the manufacturer’s prescription drug. An  
10 ongoing relationship is deemed to exist between such wholesale distributor and a manufacturer  
11 when the wholesale distributor, including any affiliated group of the wholesale distributor, as  
12 defined in section 1504 of the Internal Revenue Code, complies with any 1 of the following: (1)  
13 the wholesale distributor has a written agreement currently in effect with the manufacturer

14 evidencing such ongoing relationship; or (2) the wholesale distributor is listed on the  
15 manufacturer's current list of authorized distributors of record, which is updated by the  
16 manufacturer on no less than a monthly basis.

17 "Board", the board of registration in pharmacy, established pursuant to section 22 of  
18 chapter 13.

19 "Chain pharmacy warehouse", a physical location for prescription drugs that acts as a  
20 central warehouse and performs intra-company sales or transfers of such drugs to a group of  
21 chain pharmacies that have the same common ownership and control.

22 "Co-licensed product", a prescription drug in which 2 or more parties have the right to  
23 engage in the manufacturing and marketing of such drug.

24 "Drop shipment", the sale of a prescription drug to a wholesale distributor by the  
25 manufacturer of the prescription drug, that manufacturer's third party logistics provider, or that  
26 manufacturer's exclusive distributor, whereby the wholesale distributor or chain pharmacy  
27 warehouse takes title but not physical possession of such prescription drug and the wholesale  
28 distributor invoices the pharmacy or chain pharmacy warehouse, and the pharmacy or chain  
29 pharmacy warehouse receives delivery of the prescription drug directly from the manufacturer,  
30 or that manufacturer's third party logistics provider, or that manufacturer's exclusive distributor.

31 "Facility", a facility of a wholesale distributor where prescription drugs are stored,  
32 handled, repackaged, or offered for sale.

33 "Manufacturer's exclusive distributor", anyone who contracts with a manufacturer to  
34 provide or coordinate warehousing, distribution, or other services on behalf of a manufacturer

35 and who takes title to that manufacturer’s prescription drug, but who does not have general  
36 responsibility to direct the sale or disposition of the manufacturer’s prescription drug. Such  
37 manufacturer’s exclusive distributor must be licensed as a wholesale distributor pursuant to this  
38 chapter.

39 “Normal distribution channel”, a chain of custody for a prescription drug that goes from a  
40 manufacturer of the prescription drug, or from that manufacturer to that manufacturer’s co-  
41 licensed partner, or from that manufacturer to that manufacturer’s third-party logistics provider,  
42 or from that manufacturer to that manufacturer’s exclusive distributor to:

43 (1) a pharmacy to a patient or other designated persons authorized by law to dispense or  
44 administer such drug to a patient; (2) a wholesale distributor to a pharmacy to a patient or other  
45 designated persons authorized by law to dispense or administer such drug to a patient; (3) a  
46 wholesale distributor to a chain pharmacy warehouse to that chain pharmacy warehouse’s intra-  
47 company pharmacy to a patient or other designated persons authorized by law to dispense or  
48 administer such drug to a patient; or (4) an authorized distributor of record to a specialty  
49 wholesale distributor to a specialty pharmacy to a patient or other designated persons authorized  
50 by law to dispense or administer such drug to a patient.

51 “Pedigree”, a document or electronic file containing information that records each  
52 distribution of any given prescription drug within the distribution channel.

53 “Prescription drug”, any drug, including any biological product, except for blood and  
54 blood components intended for transfusion or biological products that are also medical devices,  
55 required by federal law or regulation, to be dispensed only by a prescription, including finished

56 dosage forms and bulk drug substances subject to section 503(b) of the Federal Food, Drug and  
57 Cosmetic Act.

58 “Repackage”, repackaging or otherwise changing the container, wrapper, or labeling to  
59 further the distribution of a prescription drug excluding that completed by the pharmacists  
60 responsible for dispensing product to the patient.

61 “Repackager”, a person who repackages.

62 “Specialty wholesale distributor”, anyone who exclusively distributes a prescription drug  
63 to a specific group of specialty pharmacies or licensed practitioners and who has certified to the  
64 Board of Pharmacy that the distribution of such products will only occur in the limited situations  
65 described herein.

66 “Third party logistics provider”, anyone who contracts with a prescription drug  
67 manufacturer to provide or coordinate warehousing, distribution, or other services on behalf of a  
68 manufacturer, but does not take title to the prescription drug or have general responsibility to  
69 direct the prescription drug’s sale or disposition.

70 “Wholesale distribution”, distribution of prescription drugs to persons other than a  
71 consumer or patient, but does not include: (1) intra-company sales of prescription drugs,  
72 meaning any transaction or transfer between any division, subsidiary, parent or affiliated or  
73 related company under common ownership and control of a corporate entity, or any transaction  
74 or transfer between co-licensees of a co-licensed product; (2) the sale, purchase, distribution,  
75 trade, or transfer of a prescription drug or offer to sell, purchase, distribute, trade, or transfer a  
76 prescription drug for emergency medical reasons; (3) the distribution of prescription drug  
77 samples by manufacturers’ representatives; (4) drug returns, when conducted by a hospital,

78 health care entity, or charitable institution in accordance with 21 C.F.R. § 203.23; (5) the sale of  
79 minimal quantities of prescription drugs by retail pharmacies to licensed practitioners for office  
80 use; (6) the sale, purchase, or trade of a drug, an offer to sell, purchase, or trade a drug, or the  
81 dispensing of a drug pursuant to a prescription; (7) the sale, transfer, merger or consolidation of  
82 all or part of the business of a pharmacy or pharmacies from or with another pharmacy or  
83 pharmacies, whether accomplished as a purchase and sale of stock or business assets; (8) the  
84 sale, purchase, distribution, trade, or transfer of a prescription drug from one authorized  
85 distributor of record to one additional authorized distributor of record when the manufacturer has  
86 stated in writing to the receiving authorized distributor of record that the manufacturer is unable  
87 to supply such prescription drug and the supplying authorized distributor of record states in  
88 writing that the prescription drug being supplied had until that time been exclusively in the  
89 normal distribution channel; (9) drop shipments of a prescription drug from the manufacturer of  
90 such prescription drug, or that manufacturer's co-licensed partner, or that manufacturer's third  
91 party logistics provider or that manufacturer's exclusive distributor, to a pharmacy, or chain  
92 pharmacy warehouse; (10) the delivery of, or offer to deliver, a prescription drug by a common  
93 carrier solely in the common carrier's usual course of business of transporting prescription drugs,  
94 and such common carrier does not store, warehouse, or take legal ownership of the prescription  
95 drug; or (11) the sale or transfer from a retail pharmacy or chain pharmacy warehouse of expired,  
96 damaged, returned, or recalled prescription drugs to the original manufacturer or to a third party  
97 returns processor.

98 "Wholesale distributor", anyone engaged in the wholesale distribution of prescription  
99 drugs, including, but not limited to, repackagers; own-label distributors; private-label  
100 distributors; jobbers; brokers; warehouses, including manufacturers' and distributors'

101 warehouses; manufacturer's exclusive distributors; and authorized distributors of record; drug  
102 wholesalers or distributors; independent wholesale drug traders; specialty wholesale distributors;  
103 third party logistics providers; and retail pharmacies that conduct wholesale distribution; and  
104 chain pharmacy warehouses that conduct wholesale distribution.

105           Section 2. (a) Every wholesale distributor, including a third party logistics provider, who  
106           engages in the wholesale distribution of prescription drugs shall be licensed by board and  
107 every non-resident wholesale distributor shall be licensed by the board if it ships prescription  
108 drugs into the commonwealth, in accordance with this chapter prior to engaging in wholesale  
109 distributions of wholesale prescription drugs provided, that, specialty wholesale distributors shall  
110 be separately licensed and designated as specialty wholesale distributors by the board or shall be  
111 inspected and accredited as a specialty wholesale distributor by a nationally recognized  
112 accreditation program approved by the board. Manufacturers shall be exempt from any  
113 licensing and other requirements of this section, to the extent not required by federal law or  
114 regulation, unless particular requirements are deemed necessary and appropriate following  
115 rulemaking. Such third party logistics provider shall be licensed as a wholesale distributor  
116 pursuant to this chapter.

117           (b) The board shall require the following minimum information from each wholesale  
118 distributor applying for licensure pursuant to paragraph (a): (1) the name, full business address,  
119 and telephone number of the licensee; (2) all trade or business names used by the licensee; (3)  
120 addresses, telephone numbers, and the names of contact persons for all facilities used by the  
121 licensee for the storage, handling, and distribution of prescription drugs; (4) the specific type of  
122 ownership or operation, whether a partnership, corporation, or sole proprietorship or other form

123 of ownership; (5) the name of any owner and operator of the licensee, including: (A) if a  
124 person, the name of the person; (B) if a partnership, the name of each partner, and the name of  
125 the partnership; (C) if a corporation, the name and title of each corporate officer and director,  
126 the corporate names, and the name of the state of incorporation; and (D) if a sole proprietorship,  
127 the full name of the sole proprietor and the name of the business entity; (6) a list of all licenses  
128 and permits issued to the applicant by any other board that authorizes the applicant to purchase  
129 or possess prescription drugs; (7) the name of the applicant's designated representative for the  
130 facility, together with the personal information statement and fingerprints, required pursuant to  
131 subparagraph (8) for such person; (8) each person required by subparagraph (7) to provide a  
132 personal information statement and fingerprints shall provide the following information to the  
133 board: (A) the person's places of residence for the past 7 years; (B) the person's date and place  
134 of birth; (C) the person's occupations, positions of employment, and offices held during the past  
135 7 years; (D) the principal business and address of any business, corporation, or other  
136 organization in which each such office of the person was held or in which each such occupation  
137 or position of employment was carried on; (E) whether the person has been, during the past 7  
138 years, the subject of any proceeding for the revocation of any license or any criminal violation  
139 and, if so, the nature of the proceeding and the disposition of the proceeding;

140 (F) whether, during the past 7 years, the person has been enjoined, either temporarily or  
141 permanently, by a court of competent jurisdiction from violating any Federal or board law  
142 regulating the possession, control, or distribution of prescription drugs or criminal violations,  
143 together with details concerning any such event; (G) a description of any involvement by the  
144 person with any business, including any investments, other than the ownership of stock in a  
145 publicly traded company or mutual fund, during the past 7 years, which manufactured,

146 administered, prescribed, distributed, or stored pharmaceutical products and any lawsuits in  
147 which such businesses were named as a party; (H) a description of any misdemeanor or felony  
148 criminal offense of which the person, as an adult, was found guilty, regardless of whether  
149 adjudication of guilt was withheld or whether the person pled guilty or nolo contendere or after a  
150 plea of not guilty and admission to sufficient facts to warrant a plea of guilty. If the person  
151 indicates that a criminal conviction is under appeal and submits a copy of the notice of appeal of  
152 that criminal offense, the applicant must, within 15 days after the disposition of the appeal,  
153 submit to the board a copy of the final written order of disposition; and (I) a photograph of the  
154 person taken in the previous 30 days.

155 (c) The information required pursuant to paragraph (b) shall be provided under oath.

156 (d) The board shall not issue a wholesale distributor license to an applicant, unless the  
157 board: (1) conducts a physical inspection of the facility at the address provided by the applicant  
158 as required in clause (1) of paragraph (b) of section 2; and (2) determines that the designated  
159 representative meets the following qualifications: (A) is at least 21 years of age; (B) has been  
160 employed full time for at least 3 years in a pharmacy or with a wholesale distributor in a capacity  
161 related to the dispensing and distribution of, and recordkeeping relating to, prescription drugs;  
162 (C) is employed by the applicant full time in a managerial level position; (D) is actively involved  
163 in and aware of the actual daily operation of the wholesale distributor; (E) is physically present at  
164 the facility of the applicant during regular business hours, except when the absence of the  
165 designated representative is authorized, including but not limited to, sick leave and vacation  
166 leave; (F) is serving in the capacity of a designated representative for only 1 applicant at a time,  
167 except where more than 1 licensed wholesale distributor is co-located in the same facility and  
168 such wholesale distributors are members of an affiliated group, as defined in section 1504 of the



169 federal Internal Revenue Code; (G) does not have any convictions under any Federal, State, or  
170 local laws relating to wholesale or retail prescription drug distribution or distribution of  
171 controlled substances; and (H) does not have any felony convictions under Federal, State, or  
172 local laws.

173 (e) The board shall submit the fingerprints provided by a person with a license  
174 application for a statewide criminal record check and for forwarding to the Federal Bureau of  
175 Investigation for a national criminal record check of the person.

176 (f) Every wholesale distributor applying for a license shall submit a bond to the  
177 board of at least \$100,000 or other equivalent means of security acceptable to the board, such as  
178 an irrevocable letter of credit or a deposit in a trust account or financial institution, payable to a  
179 fund established by the board pursuant to paragraph (g). Such bond or security shall secure  
180 payment of any fines or penalties imposed by the board and any fees and costs incurred by the  
181 board regarding that license, which the licensee fails to pay 30 days after the fines, penalties, or  
182 costs become final. The board may make a claim against such bond or security until 1 year after  
183 the licensee's license ceases to be valid. The bond shall cover all facilities operated by the  
184 applicant in the state.

185 (g) The board licensing authority shall establish a fund, separate from its other  
186 accounts, in which to deposit the wholesale distributor bonds.

187 (h) If a wholesale distributor distributes prescription drugs from more than 1 facility,  
188 the wholesale distributor shall obtain a license for each facility.

189 (i) Each calendar year, the board licensing authority shall send to each wholesale  
190 distributor licensed pursuant to section 2 a form setting forth the information that the wholesale

191 distributor provided pursuant to paragraph (b). Within 30 days of receiving such form, the  
192 wholesale distributor shall identify and state under oath to the board all changes or corrections to  
193 the information that was provided pursuant to paragraph (b). Changes in, or corrections to, any  
194 information in paragraph (b) shall be submitted to the board as required. The board may suspend  
195 or revoke the license of a wholesale distributor if it determines that the wholesale distributor no  
196 longer qualifies for the license issued under this section.

197 (j) The designated representative identified pursuant to item (7) of paragraph (b) must  
198 receive and complete continuing training in applicable Federal and State laws governing  
199 wholesale distribution of prescription drugs.

200 (k) Information provided under this section shall not be disclosed to any person or  
201 entity other than a board licensing authority, government board, or government agency provided  
202 such licensing authority, government board, or agency needs such information for licensing or  
203 monitoring purposes.

204 Section 3. (a) A wholesale distributor shall receive prescription drug returns or  
205 exchanges from a pharmacy or chain pharmacy warehouse pursuant to the terms and conditions  
206 of the agreement between the wholesale distributor and the pharmacy and/or chain pharmacy  
207 warehouse, including the returns of expired, damaged, and recalled pharmaceutical product to  
208 either the original manufacturer or a third party returns processor, and such returns or exchanges  
209 shall not be subject to the pedigree requirement of section 4. Wholesale distributors shall be held  
210 accountable for policing their returns process and insuring that the aspects of this operation are  
211 secure and do not permit the entry of adulterated and counterfeit product.

212 (b) A manufacturer or wholesale distributor shall furnish prescription drugs only to a  
213 person licensed by the board. Before furnishing prescription drugs to a person not known to the  
214 manufacturer or wholesale distributor, the manufacturer or wholesale distributor shall  
215 affirmatively verify that the person is legally authorized to receive the prescription drugs by  
216 contacting the board.

217 (c) Prescription drugs furnished by a manufacturer or wholesale distributor shall be  
218 delivered only to the premises listed on the license; provided that the manufacturer or wholesale  
219 distributor may furnish prescription drugs to an authorized person or agent of that person at the  
220 premises of the manufacturer or wholesale distributor if: (1) the identity and authorization of the  
221 recipient is properly established; and (2) this method of receipt is employed only to meet the  
222 immediate needs of a particular patient of the authorized person.

223 (d) Prescription drugs may be furnished to a hospital pharmacy receiving area  
224 provided that a pharmacist or authorized receiving personnel signs, at the time of delivery, a  
225 receipt showing the type and quantity of the prescription drug so received. Any discrepancy  
226 between receipt and the type and quantity of the prescription drug actually received shall be  
227 reported to the delivering manufacturer or wholesale distributor by the next business day after  
228 the delivery to the pharmacy receiving area.

229 (e) A manufacturer or wholesale distributor shall not accept payment for, or allow the  
230 use of, a person or entity's credit to establish an account for the purchase of prescription drugs  
231 from any person other than the owners of record, the chief executive officer, or the chief  
232 financial officer listed on the license of a person or entity legally authorized to receive

233 prescription drugs. Any account established for the purchase of prescription drugs must bear the  
234 name of the licensee.

235 Section 4. (a) Each person who is engaged in wholesale distribution of prescription  
236 drugs, including repackagers, but excluding the original manufacturer of the finished form of the  
237 prescription drug, that leave the normal distribution channel shall, before each wholesale  
238 distribution of such drug, provide a pedigree to the person who receives such drug.

239 (1) A retail pharmacy or chain pharmacy warehouse shall comply with the requirements  
240 of this section only if the pharmacy or chain pharmacy warehouse engages in wholesale  
241 distribution of prescription drugs.

242 (2) The board of shall determine by July 1, 2010, a mandated implementation date for  
243 electronic pedigree. Such a determination shall be based on consultation with manufacturers,  
244 distributors, and pharmacies responsible for the sale and distribution of prescription drug  
245 products. The implementation date for the mandated electronic pedigree will be no sooner than  
246 July 1, 2011.

247 (b) Each person who is engaged in the wholesale distribution of a prescription drug,  
248 including repackagers, but excluding the original manufacturer of the finished form of the  
249 prescription drug, who is provided a pedigree for a prescription drug and attempts to further  
250 distribute that prescription drug, shall affirmatively verify before any distribution of a  
251 prescription drug occurs that each transaction listed on the pedigree has occurred.

252 (c) The pedigree shall include all necessary identifying information concerning each  
253 sale in the chain of distribution of the product from the manufacturer through acquisition and  
254 sale by any wholesale distributor or repackager, until final sale to a pharmacy or other person

255 dispensing or administering the prescription drug. The necessary chain of distribution  
256 information shall include, but not be limited to: name, address, telephone number, and if  
257 available, the electronic mail address, of each owner of the prescription drug, and each wholesale  
258 distributor of the prescription drug; name and address of each location from which the product  
259 was shipped, if different from the owner's; transaction dates; and certification that each recipient  
260 has authenticated the pedigree. The pedigree shall also include the: name of the prescription  
261 drug; dosage form and strength of the prescription drug; size of the container; number of  
262 containers; lot number of the prescription drug; and name of the manufacturer of the finished  
263 dosage form.

264 (d) Each pedigree or electronic file shall be maintained by the purchaser and the  
265 wholesale distributor for 3 years from the date of sale or transfer and available for inspection or  
266 use within 5 business days upon a request of an authorized officer of the law.

267 Section 5. (a) If the board finds that there is a reasonable probability that:

268 (1) a wholesale distributor, other than a manufacturer, has violated a provision in this  
269 chapter, falsified a pedigree, or sold, distributed, transferred, manufactured, repackaged, handled,  
270 or held a counterfeit prescription drug intended for human use;

271 (2) the prescription drug at issue as a result of a violation in paragraph (1) could cause  
272 serious, adverse health consequences or death; and (3) other procedures would result in  
273 unreasonable delay, the board shall issue an order requiring the appropriate person, including  
274 distributors or retailers of the drug, to immediately cease distribution of the drug within that  
275 state.

276 (b) An order under paragraph (a) shall provide the person subject to the order with an  
277 opportunity for an informal hearing, to be held not later than 10 days after the date of the  
278 issuance of the order, on the actions required by the order. If, after providing an opportunity for  
279 such a hearing, the board determines that inadequate grounds exist to support the actions  
280 required by the order, the board shall vacate the order.

281 Section 6. It shall be unlawful for a person to perform or cause the performance of or aid  
282 and abet any of the following acts:

283 (a) failure to obtain a license in accordance with this chapter, or operating without a  
284 valid license when a license is required by this chapter;

285 (b) if the requirements of paragraph (a) of section 3 are applicable and are not met, the  
286 purchasing or otherwise receiving a prescription drug from a pharmacy;

287 (c) if a state license is required pursuant to paragraph (b) of section 3, the sale,  
288 distribution, or transfer of a prescription drug to a person that is not authorized under the law of  
289 the jurisdiction in which the person receives the prescription drug to receive the prescription  
290 drug;

291 (d) failure to deliver prescription drugs to specified premises, as required by  
292 paragraph (c) of section 3;

293 (e) accepting payment or credit for the sale of prescription drugs in violation of  
294 paragraph (e) of section 3;

295 (f) failure to maintain or provide required pedigrees;

296 (g) failure to obtain, pass, or authenticate a pedigree;

297 (h) providing the board or any of its representatives or any federal official with false  
298 or fraudulent records or making false or fraudulent statements regarding any matter within the  
299 provisions of this chapter;

300 (i) obtaining or attempting to obtain a prescription drug by fraud, deceit,  
301 misrepresentation or engaging in misrepresentation or fraud in the distribution of a prescription  
302 drug;

303 (j) except for the wholesale distribution by manufacturers of a prescription drug that  
304 has been delivered into commerce pursuant to an application approved under federal law by the  
305 Food and Drug Administration, the manufacture, repacking, sale, transfer, delivery, holding, or  
306 offering for sale any prescription drug that is adulterated, misbranded, counterfeit, suspected of  
307 being counterfeit, or has otherwise been rendered unfit for distribution;

308 (k) except for the wholesale distribution by manufacturers of a prescription drug that  
309 has been delivered into commerce pursuant to an application approved under federal law by the  
310 Food and Drug Administration, the adulteration, misbranding, or counterfeiting of any  
311 prescription drug;

312 (l) the receipt of any prescription drug that is adulterated, misbranded, stolen,  
313 obtained by fraud or deceit, counterfeit, or suspected of being counterfeit, and the delivery or  
314 proffered delivery of such drug for pay or otherwise; and

315 (m) the alteration, mutilation, destruction, obliteration, or removal of the whole or any  
316 part of the labeling of a prescription drug or the commission of any other act with respect to a  
317 prescription drug that results in the prescription drug being misbranded.

318           It shall not be unlawful for a prescription drug manufacturer, or agent of a prescription  
319 drug manufacturer, to obtain or attempt to obtain a prescription drug for the sole purpose of  
320 testing the prescription drug for authenticity.

321           Section 7. (a) Any person who engages in the wholesale distribution of prescription  
322 drugs in violation of this chapter shall be punished by imprisonment in the state prison for not  
323 more than 5 years or by a fine not more than \$50,000, or both.

324           (b) Any person who knowingly or intentionally engages in wholesale distribution of  
325 prescription drugs in violation of this chapter, shall be punished by imprisonment in the state  
326 prison for not more than 15 years, or by a fine not more than \$500,000, or both.

327           Section 8. The fee for any permit or license granted under this chapter or renewal thereof  
328 shall be determined annually by the commissioner of administration under the provision of  
329 section 3 of chapter 7.

330           SECTION 2. The board of registration in pharmacy shall promulgate regulations  
331 regarding the requirements of chapter 94C1/2 of the general laws no later than 90 days after the  
332 effective date of this act.

333           SECTION 3. Sections 36A to 36D, inclusive, of chapter 112 of the General Laws are  
334 hereby repealed.