

The Commonwealth of Massachusetts

PRESENTED BY:

Stephen Kulik

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act prohibiting the use of prescriber-identifiable data for marketing purposes.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
Stephen Kulik	1st Franklin	10/15/2012
Denise Andrews	2nd Franklin	2/3/2011
Cory Atkins	14th Middlesex	2/3/2011
Jennifer E. Benson	37th Middlesex	1/20/2011
John J. Binienda	17th Worcester	2/3/2011
Cheryl A. Coakley-Rivera	10th Hampden	2/1/2011
Benjamin B. Downing	Berkshire, Hampshire, Franklin and	2/3/2011
	Hampden	
James J. Dwyer	30th Middlesex	1/20/2011
Carlos Henriquez	5th Suffolk	2/3/2011
Kay Khan	11th Middlesex	1/31/2011
Elizabeth A. Malia	11th Suffolk	1/28/2011
Alice Hanlon Peisch	14th Norfolk	1/26/2011
George T. Ross	2nd Bristol	1/25/2011
John W. Scibak	2nd Hampshire	2/1/2011
Carl M. Sciortino, Jr.	34th Middlesex	1/27/2011
David B. Sullivan	6th Bristol	2/1/2011
Martha M. Walz	8th Suffolk	2/1/2011

Ruth B. Balser	12th Middlesex	2/4/2011
Nick Collins	4th Suffolk	2/3/2011
Carolyn C. Dykema	8th Middlesex	2/3/2011
James B. Eldridge		2/4/2011
Colleen M. Garry	36th Middlesex	2/3/2011
Patricia D. Jehlen		2/3/2011
David Paul Linsky	5th Middlesex	2/4/2011
Alice K. Wolf	25th Middlesex	2/4/2011
Michael J. Finn	6th Hampden	2/3/2011
Gale D. Candaras		2/4/2011
Gailanne M. Cariddi	1st Berkshire	2/4/2011
Linda Dorcena Forry	12th Suffolk	2/4/2011
Denise Provost	27th Middlesex	2/4/2011
Stephen Stat Smith	28th Middlesex	2/4/2011
Theodore C. Speliotis	13th Essex	2/4/2011
Joyce A. Spiliotis	12th Essex	2/4/2011
Ellen Story	3rd Hampshire	2/4/2011

By Mr. Kulik of Worthington, a petition (accompanied by bill, House, No. 1497) of Stephen Kulik and others for legislation to regulate the license, transfer, use, or sale of prescriberidentifiable data only for commercial purposes by pharmacies. Public Health.

The Commonwealth of Massachusetts

In the Year Two Thousand Eleven

An Act prohibiting the use of prescriber-identifiable data for marketing purposes.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

Section 1. Chapter 118G is hereby amended by inserting after section 33 the following
 section:—

3 Section 34. It is the intent of the legislature to safeguard the confidentiality of prescriber-

4 identifiable data, protect the integrity of the doctor-patient relationship, maintain the integrity

5 and public trust in the medical profession, and further the state interest in protecting public

6 health and lowering the cost of health care. The legislature intends to regulate the license,

7 transfer, use, or sale of prescriber-identifiable data only for commercial purposes by pharmacies

8 and other similar entities. The intent is not to regulate non-commercial uses, such as

9 reimbursement, quality control, and research. .

(a) As used in this section the following words shall, unless the context clearly requires
otherwise, have the following meanings:—

12	"Bona-fide clinical trial", any research project that prospectively assigns human subjects
13	into intervention and comparison groups to study the cause and effect relationship between a
14	medical intervention and health outcome, has received approval from an appropriate Institutional
15	Review Board, and has been registered at ClinicalTrials.gov prior to commencement.
16	"Prescriber-identifiable data", information that can be used to directly or indirectly
17	identify the prescriber, including, but not limited to, a prescriber's name, address, telephone
18	number, facsimile number, electronic mail address, photograph or likeness, account number,
19	social security number, National Provider Identifier (NPI) or any other unique number,
20	characteristic, code or information which is likely to lead to the identification of the patient or
21	prescriber.
22	"Commercial purpose", includes, but is not limited to,
23	(1) advertising, marketing, promoting, or any activity that could be used to influence
24	sales or market share of a pharmaceutical product;
25	(2) influencing or evaluating the prescribing behavior of an individual prescriber;
26	(3) evaluating the effectiveness of a professional pharmaceutical detailing sales force;
27	
28	"Person", any business, individual, corporation, union, association, firm, partnership,
29	committee, or other organization or group of persons.
30	"Pharmacy", a facility under the direction or supervision of a registered pharmacist which
31	is authorized in Massachusetts to dispense pharmaceuticals including, but not limited to, retail
32	drug business as defined in Section 1 of Chapter 94C, mail order or Internet pharmacy, pharmacy

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benefits manager, insurance company, electronic transmission intermediary, or other similarentities.

35	"Prescriber", a person who is licensed, registered or otherwise authorized to prescribe and
36	administer drugs in the course of professional practice in Massachusetts.
37	"Prescribed product", includes a biological product as defined in section 251 of the
38	Public Health Service Act, 42 U.S.C. §262 and a device or a drug as defined in section 201 of the
39	Federal Food, Drug and Cosmetic Act, 21 U.S.C. §321.
40	(b) No pharmacy shall license, use, sell, or transfer for any commercial purpose,
41	prescriber-identifiable data.
42	(c) Nothing in this section shall prohibit a pharmacy from collecting, licensing, using,
43	selling, or transferring data for commercial purposes if the data is de-identified and aggregated
44	into categories, including, but not limited to, zip code, geographic region, or medical purposes.
45	(d) Nothing in this section shall prohibit a pharmacy from licensing, using, selling,
46	transferring, or collecting prescriber-identifiable information for non-commercial purposes,
47	including, but not limited to,
48	(i) pharmacy reimbursement, prescription drug formulary or prior authorization
49	compliance;
50	(ii) the dispensing of prescription medications to a patient or to the patient's authorized
51	representative;
52	(iii)the transfer of information to the patient or patient's authorized representative;

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53	(iv) health care research, including, but not limited to, bona fide clinical trials, product
54	safety studies, and utilization reviews;
55	(v) transfer of prescription records that may occur when a pharmacy's ownership is
56	changed or transferred or between licensed pharmacies;
57	(vi) care management educational communications provided to a patient about the
58	patient's health condition;
59	
60	(e) Nothing in this section shall be interpreted to regulate conduct that takes place
61	wholly outside of the commonwealth.
62	(f) Nothing in this section shall be interpreted to regulate the content, time, place or
63	manner of any discussion between a prescriber and their patient, or a prescriber and any person
64	representing a prescription drug manufacturer.
65	(g) Whoever violates any provision of this section shall be punished by imprisonment for
66	not more than two and one half years in a house of correction, or by a fine of not less than twenty
67	thousand dollars, or by both such fine and imprisonment. Whoever violates any provision of this
68	section after one or more prior convictions of a violation of this section shall be punished by
69	imprisonment in the state prison for not more than 10 years, or by a fine of not more than thirty
70	thousand dollars or by both such fine and imprisonment.
71	(h) A violation of this section shall also constitute an unfair or deceptive act or practice in
72	the conduct of trade in violation of Section 2 of Chapter 93A. Any person whose rights under

this section have been violated may institute and prosecute in his own name and on his own 73

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- behalf, or the attorney general, acting on behalf of the commonwealth, may institute a civilaction for injunctive and other equitable relief.
- (i) If any provision of this act or its application to any person or circumstance is held
 invalid, the remainder of the act or the application of the provision to other persons or
 circumstances is not affected.
- 79 SECTION 2. This act shall take effect upon passage.