

The Commonwealth of Massachusetts

PRESENTED BY:

Michael J. Moran

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act to reform the issuance and sale of sports and entertainment tickets.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
Michael J. Moran	18th Suffolk	1/20/2011

By Mr. Moran of Boston, a petition (accompanied by bill, House, No. 1893) of Michael J. Moran relative to the issuance and sale of sports and entertainment tickets. Joint Committee on Consumer Protection and Professional Licensure.

The Commonwealth of Alassachusetts

In the Year Two Thousand Eleven

An Act to reform the issuance and sale of sports and entertainment tickets.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1	Sectio	on 1. (a) Sections 185 A through Sections 185F of Chapter 140 of the General
2	Laws are here	by repealed.
3		Section 2. As used in this Act the following words shall have the following
4	meanings:	
5	(a)	"Event" means any concert, theatrical performance, sporting event, exhibition,
6	show, or simi	lar scheduled activity taking place in the Commonwealth —
7	(i)	that is open to the general public;
8	(ii)	for which an admission fee is charged; and
9	(iii)	that is held in a venue accommodating more than 1000 persons for which public
10	funding has b	een provided for the construction, maintenance or operation of the venue or any

infrastructure related thereto, or which is located on property owned by a municipality or othergovernment entity.

(b) An "event ticket" means any physical, electronic, or other form of a certificate,
document, voucher, token or other evidence indicating that the bearer, possessor, or person
entitled to possession through purchase or otherwise has—

(i) a revocable or irrevocable right, privilege or license to enter an event venue or
occupy a particular seat or area in an event venue with respect to one or more events, or

18 (ii) an entitlement to purchase such a right, privilege or license with respect to one or19 more future events.

20 (c) "Person" means any natural person, partnership, corporation, association, or other
21 legal entity.

22 (d) "Public funding" means the provision, by the Commonwealth, any county, 23 municipality, or other subdivision of the Commonwealth, or by any local development 24 corporation or similar instrumentality whose creation was authorized by the Commonwealth or 25 by any county, municipality of other subdivision of the Commonwealth, of funding, grants, 26 payments, or financial support, including the use of public funds through or from the use of the 27 issuance of tax-exempt bonds, payments in lieu of taxes (PILOT), property tax abatements, 28 lotteries, sales taxes, or levies on parking, hotels, alcohol, car rentals, cigarettes, or other goods 29 or services.

30 (e) "Resale" includes any form of transfer or alienation, or offering for transfer or
31 alienation, of possession or entitlement to possession of an event ticket from one person to

another, with or without consideration, whether in person or by means of telephone, mail,
delivery service, facsimile, internet, email or other electronic means. "Resale" does not include

34 the initial sale of an event ticket by the ticket issuer.

(f) "Ticket issuer" means any person that makes event tickets available, directly or indirectly, to the general public, and may include the operator of a venue; the sponsor or promoter of an event; a sports team participating in an event or a league whose teams are participating in an event; a theater company, musical group or similar participant in an event; or an agent of any such person.

40 (g) "Venue" means the theater, stadium, field, hall or other facility where an event41 takes place.

42 Section 3. (a) A ticket issuer, or its authorized agent, shall provide advance
43 public notice of its ticket policies for each event subject to this Act. Such notice shall include at
44 least the following information:

45 (i) Identification of the specific event, including date, time, and location.

46 (ii) The total number of event tickets to be issued for the event, whether by public
47 sale or otherwise, and the number of such tickets for every class, tier or level of admission
48 offered.

49 (iii) The total number of event tickets to the event that will be made available for
50 purchase by members of the general public as public sale tickets subject to this section, and the
51 number of such tickets for every class, tier or level of admission offered.

(iv) The established price for each class, tier or level of admission offered which will
be designated as public sale tickets, including the amount of any premium, service charge or
other fee applicable to the sale of such ticket.

55 (v) The date and time when tickets are made available to any member of the general 56 public including but not limited to fan clubs, businesses, and for promotional activities. (on-sale 57 date and time)

(vi) A complete list of the outlets at which such public sale tickets will be made
available for sale to the general public on the date and at the time specified, including a list of all
Internet websites at which such tickets will be made available.

(b) Each public notice of ticket practices under this section shall be accompanied by a certification that the party submitting the notice is, or is authorized to act on behalf of, a ticket issuer within the meaning of this Act; that the ticket issuer is in compliance with the consumer protection minimum standards set out in section 6 of this Act; that all tickets designated as public sale tickets will in fact be made available for sale to the general public as stated in the notice; and that all the information contained in the notice is true and correct to the best of the knowledge and belief of the party submitting the notice.

(c). No public notice under this section shall be valid unless it is submitted to the
Commissioner of Public Safety, and otherwise made public in accordance with subsection (d), at
least 15 days prior to the on-sale date specified in the notice. A public notice shall be deemed to
have been submitted on the date and at the time it is received by the Department of Public
Safety.

73	(d). The Department of Public Safety shall post on its website, within 24 hours after
74	receipt, any public notice which substantially complies with this section. The ticket issuer or its
75	authorized agent shall cause the public notice to be publicly displayed at each place where public
76	sale tickets are to be sold, and on each website where such tickets are to be sold. Nothing in this
77	section shall be construed to prevent a ticket issuer or its authorized agent from using other
78	methods of public notification in addition to those methods which are required by this Act.
79	(e) In addition to the failure to comply with any other provision of this section, the
80	following acts shall be unlawful and shall be punishable as violations of this Act:
81	Material false or misleading statements made knowingly, or in reckless disregard of their
82	falsity, by or on behalf of a ticket issuer, in connection with a public notice under this section.
83	(f) Nothing in this section shall be construed to impose any restrictions on the sale or
84	resale, or the offer to sell or to resell, any ticket of admission to any event that has not been
85	identified in a public notice as a public sale ticket, in compliance with this section;
86	Section 4. (a) Except as otherwise provided in this Act, it shall be unlawful for any ticket
87	issuer to prohibit or restrict the resale or offering for resale of an event ticket by a lawful
88	possessor thereof.
89	(b) Activities prohibited to ticket issuers by this Act include, but are not limited to –
90	(i) purporting to impose license or contractual terms on the initial sale of event
91	tickets (including but not limited to terms printed on the back of a physical ticket) that prohibit
92	resale of the ticket, or that restrict the price or other terms and conditions under which a ticket
93	may be resold;

94 (ii) requiring the purchaser of a ticket, whether for a single event or for a series or
95 season of events, to agree not to resell the ticket, or to resell the ticket only through a specific
96 channel approved by the ticket issuer;

97 (iii) bringing legal action, based on an unlawful prohibition or restriction on resale of
98 an event ticket, against –

99 (A) a purchaser who resells or offers to resell an event ticket without permission of
100 the ticket issuer, or in violation of a restriction purportedly imposed by the ticket issuer;

101 (B) persons who facilitate or provide services for the resale of event tickets without
 102 such permission or in alleged violation of such a restriction; or

103 (C) the operator of a physical or electronic marketplace in which a ticket is offered for 104 resale without such permission or in alleged violation of such a restriction;

(iv) imposing any penalty on a ticket purchaser who resells or offers to resell an event
ticket without permission or in violation of a restriction purportedly imposed by the ticket issuer,
or treating such a purchaser in any material way less favorably than a similarly situated
purchaser who does not resell or offer to resell an event ticket, or who complies with resale
restrictions purportedly imposed by the ticket issuer;

(v) employing technological means for the purpose or with the foreseeable effect of prohibiting or restricting the resale of event tickets, including but not limited to issuing event tickets in an electronic form that is not readily transferrable to a subsequent purchaser, or conditioning entry into the venue on presentation of a token (such as the original purchaser's 114 credit card or state-issued identification card) that cannot be readily transferred to a subsequent 115 purchaser; or

(vi) seeking to limit or restrict the price, or to impose a minimum or maximum price,at which an event ticket may be resold.

118 Section 5. (a) It shall be unlawful for any person to engage in the primary or secondary 119 market for event ticket sales as a trade or business in any manner specified in subsection (b) 120 without complying with the consumer protection minimum standards specified in this section.

121 (b) This section applies to all persons engaged in the trade or business of –

- 122 (i) acting as a ticket issuer;
- 123 (ii) engaging in the resale of event tickets; or

(iii) providing a physical or electronic marketplace for the sale or resale of eventtickets by other persons.

(c) An individual who resells no more than [80] event tickets in any 12-month period
shall not be considered to be engaged in the trade or business of reselling event tickets for
purposes of this section.

129 (d) All persons subject to this section shall –

(i) maintain a toll-free telephone number for complaints and inquiries regarding its
activities in the sale or resale of event tickets;

(ii) implement and reasonably publicize a standard refund policy that meets theminimum standards stated in subsection (e)

134	A person subject to this section by engaging in the resale of event tickets may satisfy the	
135	requirements of this section by engaging in such resale in a physical or electronic marketplace	
136	that fully complies with this section.	
137	(e) The standard refund policy referenced in subsection (d)	
138	(i) shall provide a consumer who purchases an event ticket a full refund if	
139	(A) the event is cancelled before the scheduled occurrence of the event, and is not re-	
140	scheduled;	
141	(B) the event ticket received by the purchaser is counterfeit;	
142	(C) the event ticket has been cancelled by the ticket issuer for non-payment by the	
143	original purchaser, or for any reason other than an act or omission of the consumer;	
144	(D) the event ticket materially and to the detriment of the consumer fails to conform	
145	to the description provided by the seller or reseller; or	
146	(E) the event ticket was not delivered to the consumer prior to the occurrence of the	
147	event, unless such failure of delivery was due to any act or omission of the consumer;	
148		
149	(ii) shall include in a full refund the full price paid by the consumer for the event	
150	ticket, together with any fees charged in connection with that purchase, including but not limited	
151	to convenience fees, processing fees, at-home printing charges, shipping and handling charges,	
152	or delivery fees; and	

(iii) may condition entitlement to a refund upon timely return of the ticket purchased,and may include reasonable safeguards against abuse of the policy.

155 (f) Nothing in this section shall be construed to prohibit any person subject to this 156 section from implementing consumer protection policies that exceed the minimum standard set 157 forth in this section, and that are otherwise compliant with this Act.

158 Section 6. (a) The Commissioner of Public Safety may bring a civil action for 159 enforcement of any violation of this section, in the same manner, by the same means, and with 160 the same jurisdiction, powers and duties, as apply to that office in its enforcement of other laws 161 of the Commonwealth for the protection of consumers or for the prevention of unfair or 162 deceptive acts or practices.

(b) (i) Notwithstanding any other provision of law, in order to remedy any violation of
this Act, the Commissioner of may bring a civil action in a court of the Commonwealth of
appropriate jurisdiction—

166

(A)

to enjoin further violation of this Act by the defendant; or

167 (B) to obtain damages on behalf of residents of the State, in a total amount
168 equal to the greater of—

169 (1) the actual monetary loss suffered by such
170 residents; or

171

(2) the amount determined under paragraph (ii).

172

Statutory damages.

(ii)

173	(A) In general. For purposes of paragraph $(b)(1)(B)(ii)$, the amount determined
174	under this paragraph is the amount calculated by multiplying the number of violations by up to
175	\$100, with each ticket sold, resold or offered for sale or resale in violation of this Act counted as
176	a separate violation.
177	(B) Limitation. For any violation of this Act with respect to any one event, the amount
178	determined under subparagraph (A) may not exceed \$100,000.
179	(C) Aggravated damages. Notwithstanding subparagraph (A) or (B), the court
180	may increase a damage award to an amount equal to not more than three times the amount
181	otherwise available under this paragraph if the defendant was previously found to have violated
182	this Act in a civil action.
183	(iii) Attorney fees. In the case of any successful action under paragraph (i), the
184	court, in its discretion, may award the costs of the action and reasonable attorney fees to the
185	State.
186	(iv) Construction. For purposes of bringing any civil action under paragraph
187	(i), nothing in this Act shall be construed to prevent the Department of Public Safety from
188	exercising the powers conferred upon it by the laws of the Commonwealth to-
189	(A) conduct investigations;
190	(B) administer oaths or affirmations; or
191	(C) compel the attendance of witnesses or the production of documentary and
192	other evidence.

193	(v) Statute of limitations. No action may be brought under this subsection
194	unless such action is begun within 2 years of the date of the act complained of.
195	Section 7. Nothing in this Act shall be interpreted to invalidate restrictions on the resale
196	of tickets imposed by –
197	(a) sponsors or promoters of events intended solely to benefit charitable endeavors,
198	for which all tickets are distributed free of charge;
199	(b) not-for-profit educational institutions, with respect to athletic events involving
200	athletes or teams of such institutions, to the extent that such restrictions apply to tickets initially
201	distributed by the institution to –
202	(i) students, faculty, staff members or alumni without charge; or
203	(ii) members of bona fide booster organizations consisting of those making
204	substantial financial contributions to the institution.]
205	Section 8. The Commissioner of Public Safety is authorized, pursuant to Chapter 30A to
206	issue regulations to implement the provisions of this Act. Such regulations may include, but
207	shall not necessarily be limited to:
208	(a) Modifying the 15-day advance notice period and other provisions of Section 4, for
209	certain defined categories of sporting events for which the date, time, venue or participants are
210	not likely to be ascertainable far enough in advance to permit full compliance with that section;
211	(b) Specifying further categories of information to be included in a public notice
212	under section 4;

(c) Prescribing supplementary required methods of public notification in addition to
those specified in section 4(d);

- (d) Prescribing allowable methods for marking of public sale tickets, as required by
 section 4(e), including in cases in which the ticket does not take tangible form;
- (e) Defining categories of persons otherwise subject to this section who are
 temporarily or indefinitely excluded from its provisions, or against whom the Commissioner of
 Public Safety determines to forebear from enforcement of this Act in whole or in part, if the
 Commissioner determines that the activities of such persons otherwise subject to this section
 have a relatively insignificant impact on commerce in event tickets.

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