# **SENATE . . . . . . . . . . . . . . . . . . No. 1722**

## The Commonwealth of Massachusetts

#### PRESENTED BY:

### Bruce E. Tarr

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act providing for alternative delivery of infrastructure projects.

#### PETITION OF:

NAME:	DISTRICT/ADDRESS:
Bruce E. Tarr	First Essex and Middlesex
Keiko M. Orrall	12th Bristol
Michael O. Moore	Second Worcester
James Arciero	2nd Middlesex
Kate D. Campanale	17th Worcester

SENATE DOCKET, NO. 1209 FILED ON: 1/16/2015

# **SENATE . . . . . . . . . . . . . . . . No. 1722**

By Mr. Tarr, a petition (accompanied by bill, Senate, No. 1722) of Bruce E. Tarr, Keiko M. Orrall, Michael O. Moore, James Arciero and others for legislation relative providing for alternative delivery of infrastructure projects. State Administration and Regulatory Oversight.

## The Commonwealth of Massachusetts

In the One Hundred and Eighty-Ninth General Court (2015-2016)

An Act providing for alternative delivery of infrastructure projects.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1 SECTION 1. The General Laws, as appearing in the 2014 Official Edition, are here	reby
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2 amended by inserting after chapter 40W the following new chapter:-

- 3 CHAPTER 40X
- 4 PUBLIC PRIVATE PARTNERSHIPS

5 Section 1. Notwithstanding any general or special law to the contrary, a public agency, as

6 defined pursuant to section 44A of chapter 149, may elect to use public private partnerships

7 pursuant to section 1 to 18, inclusive.

8 Section 2. As used in section 1 to 18, inclusive, of this chapter the following words and

9 phrases when used in this chapter shall have the meanings given to them in this section unless

10 the context clearly indicates otherwise:

11	"Affected local jurisdiction." A political subdivision in which all or a portion of a	an
12	eligible project is located.	

13	"Eligible project." A building or facility, including associated collection and distribution
14	infrastructure, used for public water supply or treatment, storm water treatment and disposal, or
15	waste water treatment and disposal.
16	"Material default." A default by the operator in the performance of its duties under
17	section 11 which jeopardizes adequate service to the public from an eligible project.
18	"Offeror." A private entity that submits a proposal under this chapter.
19	"Operator." The private entity that is responsible for an eligible project or a portion of an
20	eligible project, including acquisition, design, construction, improvement, renovation, expansion,
21	equipping, maintenance and operation.
22	"Private entity." An individual, corporation, limited liability company, partnership, joint
23	venture or other private business entity.
24	"Public-private partnership agreement." An agreement between a public agency and a
25	private entity that involves the planning, financing, development, or operation, or combination
26	thereof, of an eligible project using any delivery method or agreement or combination of
27	methods or agreements that the public agency determines will address the needs of the public
28	agency and serve the public interest.

29 "Responsible offeror." An offeror that has submitted a responsive proposal and possesses
30 the capability to fully perform the contract requirements in all respects and the integrity and
31 reliability to assure good faith performance.

32 "Revenue." Any of the following generated by an eligible project:

33 (1) A user fee.

34 (2) A service payment.

35 "Service payment." A performance-based payment to the operator of an eligible project
 36 pursuant to a public-private partnership agreement.

- 37 "User fee." The rate or other charge imposed by the operator or the public agency, as
  38 applicable, for use of the eligible project.
- 39 Section 3. Grant of Authority

40 Notwithstanding any general or special law to the contrary, a public agency may solicit 41 proposals and enter into a public-private partnership agreement for an eligible project with that 42 responsible offeror submitting the proposal that is most advantageous to the public agency in 43 accordance with this chapter; provided, however, that the public-private partnership agreement 44 shall not be subject to section 14 to 21, inclusive, of chapter 149A and the competitive bid 45 requirements set forth in sections 44 to 57, inclusive, of chapter 7C, section 39M of chapter 30, 46 or sections 44A to 44J, inclusive, of chapter 149 of the General Laws; and provided further, that 47 each such contract shall be awarded pursuant to chapter 30B of the General Laws, except for 48 clause (3) of paragraph (b) of section 6, clause (3) of paragraph (e) of said section 6, paragraph 49 (g) of said section 6 and sections 13 and 16.

50 Section 4. Unsolicited proposals.

51 A private entity may request consideration and approval of a proposed public-private 52 partnership agreement for an eligible project. The request may be submitted to the applicable

53	public agency, and any proposal under this section shall not be approved unless the public
54	agency follows procedures outlined in section 5. A request shall be accompanied by the
55	following material and information:
56	(1) A topographic map of 1:2,000 or other appropriate scale indicating the location of the
57	eligible project.
58	(2) A description of the eligible project, including the conceptual design of the facility or
59	a conceptual plan for the provision of services and a schedule for the initiation of and completion
60	of the eligible project to include the proposed major responsibilities and timeline for activities to
61	be performed by both the public agency and private entity.
62	(3) A statement setting forth the method by which the private entity proposes to secure
63	the necessary property interests required for the eligible project. The statement shall include the
64	following:
65	(i) The names and addresses, if known, of the current owners of the property needed for
66	the eligible project.
67	(ii) The nature of the property interests to be acquired.
68	(4) Information relating to the current plans, if any, for development of facilities to be
69	used by a public agency that are similar to the eligible project being proposed by the private
70	entity.
71	(5) A list of all permits and approvals required for the eligible project from federal, state
72	or political subdivisions and a projected schedule for obtaining the permits and approvals.

(6) A list of any utility facilities known to the private entity that may be crossed or
affected by the eligible project and a statement of the plans of the operator to accommodate the
crossings or affected facilities.

76 (7) A statement setting forth the private entity's general plans for financing the eligible
77 project, including the sources of the private entity's funds.

(8) The names and addresses of the persons who may be contacted for furtherinformation concerning the request.

80 (9) User fees and other service payments proposed in the public-private partnership
81 agreement, including frequency of assessments and the methodology and circumstances for
82 changes to the user fees or other service payments.

83 (10) Any additional material and information as the public agency may reasonably84 request.

85 Section 5. Solicitation of proposals

(a) The request for proposals for an eligible project shall specify the method for
comparing proposals to determine the proposal offering the lowest overall cost to the public
agency, including, but not limited to, all capital financing, operating and maintenance and lifecycle costs. If the public agency awards the contract to an offeror who did not submit the
proposal with the lowest overall cost, the public agency shall explain the reason for the award in
writing. The request for proposals shall set forth performance guarantees, which the selected
offeror will be required to meet in operating the eligible project as constructed or improved. The

93 public-private partnership agreement that is negotiated with the selected offeror based on the94 request for proposals shall, shall contain the terms required in section 7.

95 (b) The chief procurement officer of the public agency shall solicit proposals through a 96 request for proposals which shall include those items in subsection of (a) of this section 5 and 97 those items in clauses (1) and (2) of paragraph (b) of section 6 of chapter 30B of the General 98 Laws and the proposed key contractual terms and conditions for the public-private partnership 99 agreement, some of which may be mandatory or non-negotiable. The request for proposals may 100 also request proposals or offer options for fulfillment of other contractual terms and other matters 101 as may be determined by the public agency. The request for proposals shall provide for the 102 submission of separate price proposal and shall indicate when and how the offerors shall submit 103 the price proposal.

(c) Copies of a request for proposals shall be made available to any interested person
 residing within the affected local jurisdiction upon request to the public agency. A public agency
 may establish procedures for the distribution of a request for proposals, including the imposition
 of a fee to reimburse the public agency for the costs of photocopying and mailing.

(d) Offerors shall submit their sealed proposals to ensure that they are received prior to
the time and date established for receipt of the proposals. Sealed proposals shall be submitted in
the format required by the public agency. All sealed proposals shall be opened at the time, date
and place designated in the request for proposals.

(e) The public agency may charge a reasonable fee to cover the costs of processing,
reviewing and evaluating the proposal, including reasonable attorney fees and fees for financial
and other necessary advisers or consultants.

116 (a) Evaluation criteria. A public agency shall evaluate each proposal to determine which 117 one, if any, has the best value for and is in the best interest of the public agency. In making this 118 determination, a public agency may consider any of the following: 119 (1) Price. 120 (2) Financial commitment. 121 (3) Innovative financing. 122 (4) Bonding Capacity. 123 (5) Technical, scientific, technological or socioeconomic merit and innovation. 124 (6) Design, operation and feasibility of the eligible project. 125 (7) Public reputation, qualifications, industry experience, and financial capacity of the 126 private entity. 127 (8) The compatibility of the proposal with existing and future land use plans of the 128 affected local jurisdictions. 129 (9) The compatibility of the proposal with existing statutory, regulatory, and planning 130 requirements of the affected local jurisdictions as well as regional, state, and federal entities 131 (10) Other factors deemed appropriate by the public agency. 132 (b) Weighted consideration. The relative importance of each evaluation factor shall be 133 fixed prior to opening the proposals.

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Section 6. Evaluation of proposals.

(c) Discussion with responsible offerors and revision of proposals. As provided in the
request for proposals, discussions and negotiations may be conducted with responsible offerors
for the purpose of clarification and of obtaining best and final offers. Responsible offerors shall
be accorded fair and equal treatment with respect to any opportunity for discussion and revision
of proposals. In conducting discussions, there shall be no disclosure of any information derived
from proposals submitted by competing offerors.

(d) Selection for negotiation. The responsible offeror whose proposal is determined in
writing to be the best value for and in the best interests of the public agency, taking into
consideration all evaluation factors, shall be selected for contract negotiation.

(e) Cancellation. A request for proposals may be canceled at any time prior to the time a
public private partnership agreement is executed by all parties when it is in the best interests of
the public agency.

146 (f) Award. Upon reaching an agreement with a responsible offeror, the public agency 147 shall enter into a public-private partnership agreement with the responsible offeror. The public-148 private partnership agreement shall be consistent with the requirements of this chapter. If 149 agreement cannot be reached with the responsible offeror, then negotiations shall be formally 150 terminated with the responsible offeror. If proposals were submitted by one or more other 151 responsible offerors, negotiations may be conducted with the other responsible offeror or 152 offerors in the order of their respective qualification ranking. The contract may be awarded to the 153 responsible offeror whose proposal is then ranked as providing the best value.

154 Section 7. Implementation

(a) Contracts. Prior to acquiring, financing, designing, constructing, improving,
renovating, expanding, equipping, maintaining or operating the eligible project, the private entity
shall enter into a comprehensive partnership contract detailing the public-private partnership
agreement with the public agency. The contract shall provide for all of the following:

(1) Delivery of maintenance, performance and payment bonds or letters of credit in
connection with the acquisition, design, construction, improvement, renovation, expansion,
equipping, maintenance or operation of the eligible project, in the forms and amounts
satisfactory to the public agency.

(2) Review of plans and specifications for the eligible project by the public agency and
approval by the public agency if the plans and specifications conform to standards acceptable to
the public agency. This paragraph may not require the private entity to complete design of an
eligible project prior to the execution of a contract.

167 (3) Inspection of the eligible project by the public agency to ensure that the operator's
activities are acceptable to the public agency in accordance with the public-private partnership
agreement.

(4) Maintenance of policies of liability insurance, copies of which shall be filed with the
public agency accompanied by proofs of coverage, self-insurance, in form and amount
satisfactory to the public agency and reasonably sufficient to insure coverage of tort liability to
the public and employees and to enable the continued operation of the eligible project.

174 (5) Monitoring of the practices of the operator by the public agency to ensure that the175 eligible project is properly maintained.

176 (6) Reimbursement to be paid to the public agency for services provided by the public177 agency.

178 (7) Filing of appropriate financial statements on a periodic basis.

(8) Policies and procedures governing the rights and responsibilities of the public agency and the operator in the event the contract is terminated or there is a material default by the operator. The policies and procedures shall include conditions governing assumption of the duties and responsibilities of the operator by the public agency and the transfer or purchase of property or other interests of the operator by the public agency.

184 (b) Fees. The contract may provide for a user fee or service payment, or both. A copy of 185 a service contract must be filed with the public agency. When negotiating a user fee under this 186 section, the parties shall establish payments or fees that are the same for a person using the 187 facility under like conditions and that will not materially discourage use of the eligible project. 188 The execution of the contract or an amendment to the contract constitutes conclusive evidence 189 that the user fee or service payment provided for complies with this chapter. A user fee 190 established in the contract as a source of revenue may be in addition to or in lieu of a service 191 payment.

(c) Grants or loans. In the contract, the public agency may agree to make a grant, if the
terms of the grant allow, or loan to the operator from an amount received from the Federal or
State government or a political subdivision or from one of their agencies or instrumentalities.

(d) Debt. A public agency may issue and sell bonds or notes for the purpose of
providing funds to carry out this chapter with respect to the development, financing or operation
of an eligible project or the refunding of any bonds or notes, together with any costs associated

198 with the transaction. For the purpose of financing an eligible project, the department and 199 operator may apply for, obtain, issue and use private activity bonds available under any Federal 200 law or program. Any bonds, debt, other securities or other financing issued for the purposes of 201 this chapter shall not be considered a debt of the commonwealth or a pledge of the faith and 202 credit of the commonwealth.

(e) Duties. The contract shall incorporate the duties of the operator under this chapter
and may contain other terms and conditions that the public agency determines serve the public
purpose under section 6. The contract may contain any of the following:

(1) Provisions under which the public agency agrees to provide notice of default and
right to cure for the benefit of the operator and the persons specified in the notice as providing
financing for the eligible project.

(2) Other lawful terms and conditions to which the operator and the public agency
mutually agree, including provisions regarding unavoidable delays or provisions providing for a
loan of public funds to the operator to acquire, design, construct, improve, renovate, expand,
equip, maintain or operate one or more eligible projects.

(3) Provisions under which the authority and duties of the operator under this chapter
shall cease and the eligible project is dedicated to the public agency or, if the eligible project was
initially dedicated by an affected local jurisdiction, to the affected local jurisdiction for public
use.

(4) Provisions for activities, as necessary, to carry out the purposes authorized in this
chapter including, but not limited to, financing, equipment installation and replacement,
performance testing and operation, studies, design and engineering work, construction work,

ordinary repairs and maintenance and the furnishing of all related materials, supplies and
services required for the eligible project and the management, operation, maintenance and repair
of the eligible project.

(f) Amendments. Change in the terms of the contract, as may be agreed upon by theparties, shall be added by written amendment.

(g) Date. In connection with its approval of the eligible project, the public agency shall
establish a date for the commencement of activities related to the eligible project. The public
agency may extend the date.

(h) Public access. Any documents created by or provided to a public agency under this
chapter shall be subject to inspection and copying only to the extent required under section 10 of
chapter 66 of the general laws pertaining to access to public records.

(i) Debt capacity. A contract entered into under this chapter shall not enlarge, diminish
or affect the authority otherwise possessed by the public agency to take action that would impact
the debt capacity of the Commonwealth or any of its political subdivisions.

(j) If, after negotiation with the offeror, the chief procurement officer determines that it is in the public agency's best interests, the chief procurement officer may initiate negotiations with the next most advantageous proposal from a responsible offeror, taking into consideration price, estimated life-cycle costs and the other evaluation criteria set forth in the request for proposals. The chief procurement officer shall award the public-private partnership agreement to the most advantageous proposal from a responsible offeror. Subject to the approval of the public agency, the chief procurement officer shall award the public private partnership agreement by written notice to the selected offeror. The parties may extend the time for acceptance by mutualagreement.

(k) Any public-private partnership agreement awarded under this act shall be subject to
the terms and conditions as the public agency shall determine to be in the best interests of the
public agency. The execution of a public-private partnership agreement under this chapter shall
be contingent upon, the selected offeror furnishing to the public agency performance bonds,
payment bonds, and liability insurance in the form and in amounts satisfactory to the public
agency.

249 Section 8. Term of agreement.

(a)Notwithstanding any general or special law to the contrary, public-private partnership agreements awarded under this chapter may provide for a term, not exceeding 20 years, and an option for renewal or extension of operations and maintenance services for 1 additional term, not exceeding 10 years. The renewal or extension shall be at the sole discretion of the public agency in accordance with the original contract terms and conditions or with contract terms and conditions which are more favorable to and acceptable to the public agency.

(b)Upon the end of the term of the public-private partnership agreement or in the event of termination of the public-private partnership agreement, the duties of the parties thereto shall cease, except for any duties and obligations that extend beyond the termination as provided in the public-private partnership agreement, and all the rights, title and interest in such eligible project shall revert to the public agency and shall be dedicated to the public agency for public use.

261 (c)A public-private partnership agreement entered into under this chapter may provide262 that the public agency shall not be exempt from liability for payment of the costs to finance,

permit, design and construct modifications or install new equipment and systems at the eligible project necessary to ensure the ability of the eligible project to operate in full compliance with all applicable requirements of federal, state and local law; provided, that the costs shall be amortized over a period that is no longer than the useful life of the modifications, equipment and systems. The public agency's payment obligations for all operations and maintenance services shall be conditioned on the contractor's performance of the services in accordance with all contractual terms.

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Section 9. Affected local jurisdictions.

(a) Notification. Prior to entering into a public-private partnership agreement with a
responsible offeror in accordance with this chapter, the public agency shall notify each affected
local jurisdiction by furnishing a copy of the proposal to each affected local jurisdiction. The
responsible offeror shall reimburse the public agency for costs incurred by the agency in
furnishing a copy of the proposal to each affected local jurisdiction.

(b) Comments. Each affected local jurisdiction that is not the applicable public agency
for the respective eligible project shall, within 30 days after receiving the notice, submit any
comments it may have in writing on the proposed eligible project to the applicable public agency
and indicate whether the facility is compatible with the local ordinance requirements and other
local requirements. The comments shall be given consideration by the public agency prior to
entering a public-private partnership agreement with a private entity.

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Section 10. Powers and duties of operator.

283	(a) Powers. The operator shall have the power to acquire, design, construct, improve,
284	renovate, maintain, expand, equip or operate the eligible project and impose and collect a user
285	fee or enter into a service contract in connection with the use of its power.
286	(b) Right. The operator may own, lease or acquire any other right to use or operate the
287	eligible project.
288	(c) Financing.
289	(1) Notwithstanding paragraph (2), any financing of the eligible project may be in an
290	amount and upon terms and conditions as may be determined by the operator.
291	(2) The operator may issue debt, equity or other securities or obligations, enter into sale
292	and leaseback transactions and secure any financing with a pledge of, security interest in or lien
293	on any or all of its property, including all of its property interests in the eligible project.
294	(d) Operation. In operating the eligible project, the operator may do all of the following:
295	(1) Make classifications according to reasonable categories for assessment of user fees.
296	(2) With the consent of the public agency, make and enforce reasonable rules to the same
297	extent that the public agency may make and enforce rules with respect to similar facilities.
298	(e) Duties. The operator shall do the following:
299	(1) Acquire, design, construct, improve, renovate, expand, equip, maintain or operate the
300	eligible project in accordance with the public-private partnership agreement.
301	(2) Keep the eligible project open for use by members of the public as appropriate based
302	upon the use of the facility after its initial opening upon payment of the applicable user fee or

303	service payment. The eligible project may be temporarily closed because of emergencies or with
304	the consent of the public agency, to protect the safety of the public or for reasonable construction
305	or maintenance procedures as set forth under the public-private partnership agreement.
306	(3) Maintain or provide by contract for the maintenance of the eligible project, if
307	required by the public-private partnership agreement.
308	(4) Cooperate with the public agency in making best efforts to establish any
309	interconnection with the eligible project requested by the public agency.
310	(5) Comply with the public private-partnership agreement and any service contract.
311	(f) Additional services. This section does not prohibit an operator of an eligible project
312	from providing additional services for the eligible project to private entities or local agencies,
313	other than the public agency that is party to the public-private partnership agreement, if the
314	provision of additional service does not impair the operator's ability to meet its commitments to
315	the public agency under the public-private partnership agreement.
316	Section 11. Federal, state and local assistance.
317	The public agency may obtain assistance from the Federal or State government or one of
318	its political subdivisions for an eligible project in accordance with the purposes under section 6)
319	and may enter into a contract in order to receive the assistance. The public agency may pay a
320	portion of the costs of an eligible project directly or indirectly from the proceeds of a grant or
321	loan made by the Federal or State government or one of its political subdivisions.
322	Section 12. Material default and remedies.

(a) General rule. If there is a material default by the operator of an eligible project, the
public agency may assume the responsibilities and duties of the operator, in which case it shall
succeed to any right, title and interest in the eligible project, subject to any liens on revenue
previously granted by the operator to any person providing financing.

(b) Condemnation. A public agency which is a party to a partnership contract, and which
has the power of condemnation under State law, may exercise the power of condemnation to
acquire the eligible project in the event of a material default by the operator. A person who has
provided financing for the eligible project, and the operator to the extent of its capital
investment, may participate in the condemnation proceedings with the standing of a property
owner.

(c) Termination. For cause shown, the public agency may terminate the public-private
 partnership agreement and exercise any other rights and remedies that may be available at law or
 in equity.

(d) Claims. The public agency may make or cause to be made any appropriate claimsunder maintenance, performance or payment bonds or lines of credit required under this chapter.

(e) Procedure after takeover. If a public agency takes over an eligible project pursuant to
(a), it may acquire, design, construct, improve, renovate, operate, expand, equip or maintain the
eligible project, impose user fees, and comply with service contracts as if it were the operator.
Revenue subject to a lien shall be collected for the benefit of and paid to secured parties, as their
interests may appear, to the extent necessary to satisfy the operator's obligations to secured
parties, including the maintenance of reserves. Liens shall be correspondingly reduced and
released when they are paid off. Before a payment to or for the benefit of secured parties, the

345 public agency may use revenue to pay current operation and maintenance costs of the eligible 346 project, including compensation to the responsible public agency for its services in operating and 347 maintaining the eligible project. The right to receive payment, if any, is just compensation for the 348 eligible project. The full faith and credit of the public agency may not be pledged to secure any 349 financing of the operator by the election to take over the eligible project. Assumption of 350 operation of the eligible project may not obligate the public agency to pay an obligation of the 351 operator from sources other than revenue. 352 Section 13. Utility Crossings. 353 Notwithstanding any other provision of law, the following shall apply: 354 (1) The operator and each public utility, railroad and cable television provider whose 355 facilities are to be crossed or affected by an eligible project shall cooperate fully in planning and 356 arranging the manner of the crossing or relocation of the facilities. 357 (2) All costs incurred by the public utility, railroad or cable television provider in 358 relocating, constructing or reconstructing its facilities, including temporary facilities, shall be 359 paid by the operator. 360 (3) If the operator and a public utility, railroad or cable television provider are unable to 361 agree upon costs to be paid by the operator under paragraph (2), the department of public utilities 362 of the Commonwealth shall determine the amount of the payment to be made by the operator. 363 Section 14. Governmental immunity. 364 This chapter shall not be construed or deemed to constitute a waiver of the governmental

365 immunity of a public agency or an affected local jurisdiction with respect to participation in or

366	approval of an eligible project or its operation, including interconnection of the eligible project
367	with another infrastructure or project. An affected local jurisdiction has governmental immunity
368	with respect to an eligible project's design, construction and operation.
369	Section 15. Special approval.
370	A public agency may enter into a private-partnership agreement under this chapter only
371	with the approval of its governing body.
372	Section 16. Exclusivity.
373	The provisions of this chapter shall constitute the exclusive method of procurement for
374	agreements entered into under this chapter, notwithstanding any other law. In the event of a
375	conflict with another statute or regulation, the provisions of this chapter shall govern.
376	Section 17. Use of intellectual property.
377	Unless otherwise agreed and except to the extent not transferable by law, the public
378	agency shall have the right to use all or a portion of a submitted proposal, including the
379	technologies, techniques, methods, processes and information contained in the proposal. Notice
380	of nontransferability by law shall be given to the public agency in response to the request for
381	proposals.
382	Section 18. Regulations.
383	The Office of the Inspector General shall, within 12 months of the effective date of this
384	section, promulgate proposed regulations which are necessary to implement the provisions of
385	this chapter.