SENATE No. 1774

The Commonwealth of Massachusetts

PRESENTED BY:

Brian A. Joyce

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act fueling job creation through energy efficiency.

PETITION OF:

NAME:	DISTRICT/ADDRESS:
Brian A. Joyce	Norfolk, Bristol and Plymouth
Chris Walsh	6th Middlesex
Jay D. Livingstone	8th Suffolk
Frank I. Smizik	15th Norfolk
Benjamin B. Downing	Berkshire, Hampshire, Franklin and
	Hampden
Bruce E. Tarr	First Essex and Middlesex
James B. Eldridge	Middlesex and Worcester
Benjamin Swan	11th Hampden
Sal N. DiDomenico	Middlesex and Suffolk
Daniel J. Ryan	2nd Suffolk
Marc R. Pacheco	First Plymouth and Bristol
Gailanne M. Cariddi	1st Berkshire

SENATE DOCKET, NO. 1271 FILED ON: 1/16/2015

SENATE No. 1774

By Mr. Joyce, a petition (accompanied by bill, Senate, No. 1774) of Brian A. Joyce, Chris Walsh, Jay D. Livingstone, Frank I. Smizik and other members of the General Court for legislation to fuel job creation through energy efficiency. Telecommunications, Utilities and Energy.

[SIMILAR MATTER FILED IN PREVIOUS SESSION SEE SENATE, NO. 2255 OF 2013-2014.]

The Commonwealth of Massachusetts

In the One Hundred and Eighty-Ninth General Court (2015-2016)

An Act fueling job creation through energy efficiency.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

- 1 SECTION 1. Chapter 23G of the General Laws is hereby amended by adding the
- 2 following section:-
- 3 Section 46. (a) As used in this section, the following words shall have the following

4 meanings unless the context clearly requires otherwise:

- 5 "Betterment assessment", an assessment of a betterment on qualified commercial or
- 6 industrial property in relation to energy improvements established under the commercial
- 7 sustainable energy program that has been duly assessed in accordance with chapter 80.

8	"Benefitted property owner", an owner of qualifying commercial or industrial property
9	who desires to install energy improvements and freely and willingly consents to the betterment
10	assessment against the qualifying commercial or industrial property.
11	"Commercial or industrial property", any real property other than a residential dwelling
12	containing fewer than 5 dwelling units.
13	"Commercial sustainable energy program", a program that facilitates PACE projects and
14	utilizes the betterment assessments authorized by this section as the source of both the repayment
15	of and collateral for the financing of PACE projects.
16	"Department", the department of energy resources.
17	"Energy improvements", (i) any renovation, retrofitting or installation of qualifying
18	commercial or industrial property to reduce energy consumption or installation of a renewable
19	energy system to serve qualifying commercial or industrial property; provided, however, that the
20	renovation, retrofit or installation shall be permanently fixed to the qualifying commercial or
21	industrial property; or (ii) the construction of an extension of an existing natural gas distribution
22	company line to provide natural gas distribution service to a qualifying commercial or industrial
23	property to displace its utilization of fuel oil, electricity or other conventional energy sources.
24	"Financing entity", the agency or a special purpose entity duly authorized by the agency.
25	"PACE bonds", bonds, notes or other evidence of indebtedness, in the form of revenue
26	bonds and not general obligation bonds of the commonwealth or the financing entity, issued by
27	the financing entity related to the commercial sustainable energy program.

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28	"PACE project", with respect to a qualifying commercial or industrial property, (i) the
29	design, procurement, construction, installation and implementation of energy improvements; (ii)
30	related energy audits; (iii) renewable energy system feasibility studies; and (iv) measurement and
31	verification reports of the installation and effectiveness of the energy improvements.
32	"Participating municipality", a municipality that has entered into a written agreement
33	with the agency pursuant to paragraph (3) of subsection (b).
34	"Qualifying commercial or industrial property", any commercial or industrial property
35	owned by any person or entity other than a municipality or other governmental entity that meets
36	the qualifications for the commercial sustainable energy program in accordance with subsection
37	(d) and clause (13) of section 6 of chapter 25A.
38	"Special purpose entity", a partnership, limited partnership, association, corporation,
39	limited liability company or other entity established and authorized by the agency to issue PACE
40	bonds subject to approval by the agency.
41	(b) (1) The agency, in consultation with the department, shall establish a commercial
42	sustainable energy program and, in furtherance of the program, may issue PACE bonds either
43	directly or through a special purpose entity to finance all or a portion of the costs of the activities
44	comprising 1or more PACE projects.
45	(2) Upon the approval of a PACE project by the department, pursuant to subsection 13 of
46	section 6 of chapter 25A of the General Laws, the financing entity may issue PACE bonds. The
47	PACE bonds shall be issued in accordance with section 8; provided, however, that the agency
48	shall not be required to make the findings required by subsections (a) and (b) of said section 8.
49	PACE bonds issued pursuant to this section shall not be subject to or otherwise included in the

principal amount of debt obligations issued under section 29. PACE bonds may be secured as to both principal and interest by a pledge of revenues derived from the commercial sustainable energy program, including revenues from betterment assessments on qualifying commercial or industrial property on which the PACE projects being financed by the issuance of the PACE bonds are located and any reserve funds or other credit enhancements created under the commercial sustainable energy program.

56 (3) Each municipality may participate in the commercial sustainable energy program as a 57 participating municipality by executing a written agreement, as approved by a majority vote of 58 the city or town council or by a majority vote of the board of selectmen, with the agency. Under 59 the agreement, the municipality shall assess, collect, remit and assign betterment assessments in 60 return for energy improvements for a benefitted property owner located in the municipality and 61 for costs reasonably incurred in performing these duties. Any energy use reduction under the 62 commercial sustainable energy program shall count toward the municipality's 20 per cent 63 baseline reduction required by section 10 of chapter 25A to qualify as a green community.

64 (c) The agency shall: (i) by working in conjunction with the department, develop program 65 guidelines governing the terms and conditions under which financing for PACE projects may be 66 made available to the commercial sustainable energy program, including standards to encourage 67 property owners to undertake projects where the energy cost savings of the energy improvements 68 over the useful life of the improvements exceeds the costs of the improvements; and (ii) provide 69 information as requested by the department regarding the expected financing costs for PACE 70 projects. The agency may: (A) serve as an aggregating entity to secure state or private third-party 71 financing for energy improvements pursuant to this section; (B) establish a loan loss, liquidity 72 reserve or credit enhancement program to support PACE bonds issued pursuant to this section;

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73 and (C) use the services of 1 or more private, public or quasi-public third-party administrators to 74 administer, provide support or obtain financing for PACE projects under the commercial 75 sustainable energy program. 76 (d) If a benefitted property owner requests financing from the agency for energy 77 improvements for a PACE project under this section, the agency shall: 78 (i) refer the PACE project to the department for approval pursuant to clause (13) of 79 section 6 of chapter 25A; 80 (ii) upon confirmation of project approval by the department, evaluate the project for 81 compliance with the financial underwriting guidelines established by the agency; 82 (iii) impose requirements and conditions on the financing to ensure timely repayment 83 including, but not limited to, procedures for placing a lien on a qualifying commercial or 84 industrial property as security for the repayment of the betterment assessment; 85 (iv) require the benefited property owner to provide a copy of a contract duly executed by 86 the contractor performing the energy improvements; 87 (v) require the benefited property owner to obtain consent of the intent to finance energy 88 improvements pursuant to this section from any existing mortgage holder of the qualifying 89 commercial or industrial property; and 90 (vi) if the agency approves financing, require the participating municipality to levy a 91 betterment assessment in a manner consistent with this section and with chapter 80, as such 92 provisions may be applicable and consistent with this section, on the qualifying commercial or 93 industrial property in a principal amount sufficient to pay the costs of the energy improvements 5 of 10

and any associated costs, including agency costs, that the agency determines shall benefit thequalifying commercial or industrial property.

96 (e) (1) The agency may enter into a financing and assessment agreement with the property owner of a qualifying commercial or industrial property. The agency may raise funds to 97 98 supply the financing under the agreement by issuing PACE bonds. Upon execution of the 99 agreement and immediately prior to making the funds, which may constitute all or a portion of 100 the proceeds from the issuance of the PACE bonds, available to the property owner for the 101 PACE project under the agreement, the agency shall notify the participating municipality and the 102 participating municipality or its designee shall record the betterment assessment and lien on the 103 qualifying commercial or industrial property.

(2) The agency shall disclose to the property owner the costs associated with participating
 in the commercial sustainable energy program established by this section, including the effective
 interest rate of the betterment assessment, any fees charged by the agency to administer the
 program and any fees charged by third parties such as originators or other intermediaries.

108 (f) At the time the betterment assessment is made, the agency shall set the term and 109 amortization schedule, the fixed or variable rate of interest for the repayment of the betterment 110 assessment amount and any required closing fees and costs. The amortization schedule shall 111 provide an amortization period of not longer than the lesser of: (i) the useful life of the longest-112 lived of the energy improvements comprising the PACE projects financed by the betterment 113 assessment; or (ii) 20 years. The agency shall strive to ensure that the amortization period is no 114 longer than the projected time in which the energy savings realized by the PACE project surpass 115 the costs of said project. The interest rate, which may be supplemented with state or federal

funding, shall be sufficient to pay the principal and interest and may be calculated to include the financing and administrative costs of the commercial sustainable energy program, including delinquencies.

119 (g) When the agency has authorized, but not issued, PACE bonds for PACE projects and 120 other costs of the commercial sustainable energy program, including interest costs and other 121 costs related to the issuance of PACE bonds, the agency may require the participating 122 municipality where the qualifying commercial or industrial property is located or the program 123 administrator duly approved by the agency to record the agreement between the agency and the 124 property owner as a betterment pursuant to chapter 80; provided, however, that the betterment 125 may apply to a single parcel of qualifying commercial or industrial property and as a lien against 126 the qualifying commercial or industrial property benefitted.

127 (h) Notwithstanding section 12 of chapter 80, betterment assessments levied pursuant to 128 this section and the interest, fees and any penalties on the betterment assessments shall constitute 129 a lien against the qualifying commercial or industrial property until they are paid and shall 130 continue notwithstanding any alienation or conveyance of the qualifying commercial or 131 industrial property by 1 property owner to a new property owner. A new property owner shall 132 take title to the gualifying commercial or industrial property subject to the betterment assessment 133 and lien. The lien shall be levied and collected in the same manner as the property taxes of the 134 participating municipality on real property including, in the event of default or delinquency, the 135 manner in which the participating municipality collects any penalties, fees, remedies and lien 136 priorities. Each lien may be continued, recorded and released upon repayment in full of the 137 benefit assessment in the manner provided for property tax liens. Each lien shall take precedence 138 over all other liens or encumbrances except a lien for taxes of the participating municipality on

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real property. If benefit assessments are paid in installments and any such installment is not paid when due, the benefit assessment lien may be foreclosed to the extent of any unpaid installment payments and any penalties, interest and fees related to the unpaid installment payments. If the benefit assessment lien is foreclosed, the betterment assessment lien shall survive the judgment of foreclosure to the extent of any unpaid installment payments of the benefit assessment secured by the benefit assessment lien that were not the subject of the judgment.

145 (i) Any participating municipality may sell or assign to the agency or to an assignee 146 designated by the agency any and all liens filed by the tax collector as provided in the agreement 147 between the participating municipality and the agency. The agency and the assignee shall 148 negotiate the consideration received by the agency. The assignee shall have the same powers and 149 rights at law or in equity as the agency, the participating municipality and the participating 150 municipality's tax collector would have had with regard to the precedence and priority of the 151 lien, the accrual of interest and the fees and expenses of collection. The assignee shall have the 152 same rights to enforce the liens as any private party holding a lien on real property including, but 153 not limited to, foreclosure and a suit on the debt. The assignee shall recover costs and reasonable 154 attorneys' fees incurred as a result of any foreclosure action or other legal proceeding brought 155 pursuant to this section and directly related to the proceeding from those having title to the 156 property subject to the proceedings. Such costs and fees may be collected by the assignee at any 157 time after the assignee has made a demand for payment.

(j) The exercise of the powers granted pursuant to this section shall constitute the performance of essential government functions and the financing entity shall not be required to pay any taxes or assessments upon the property acquired or used by the financing entity or upon the income derived from the property acquired or used by the financing entity under this section. 162 The PACE bonds issued under this section, their transfer and the income derived from their 163 transfer, including any profit made on the sale of the PACE bonds, shall not be subject to 164 taxation in the commonwealth.

(k) The activities of the commercial sustainable energy program shall be reviewed on anannual basis by the department..

(1) The agency may establish rules and guidelines to implement the program, including
procedures describing the application process and criteria to evaluate the applications for PACE
bonds under this section.

(m) The department, in consultation with the agency, may promulgate regulations toinclude eligibility for resiliency improvements in the commercial sustainable energy program.

SECTION 2. Section 6 of chapter 25A of the General Laws, as appearing in the 2012
Official Edition, is hereby amended by striking out clause 12 and inserting in place thereof the
following 2 clauses:-

(12) intervene and advocate on behalf of commercial and industrial users before the
department of public utilities in any dispute between such businesses and generation or
distribution companies as defined in section 1 of chapter 164; and

(13) plan, develop, oversee and operate the commercial sustainable energy program with the Massachusetts Development Finance Agency in accordance with section 46 of chapter 23G. Pursuant to this section, the department shall approve each PACE project prior to the issuance of a PACE bond under said section 46 of said chapter 23G and, in so doing, shall consider whether the energy cost savings of the energy improvements over the useful life of the improvements

- 183 exceeds the costs of the improvements. PACE Projects where all Energy Improvements, as
- 184 defined by subsection (a) of section 46 of chapter 23G, are approved under, and participating in
- 185 the electric or gas efficiency investment plans set forth in Section 21 of Chapter 25, will not
- 186 require approval by the department.