# HOUSE . . . . . . . . . . . . . . . . . . No. 2167

## The Commonwealth of Massachusetts

#### PRESENTED BY:

#### Michael J. Finn

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act to improve health care costs for employers and consumers.

#### PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
Michael J. Finn	6th Hampden	1/20/2017
José F. Tosado	9th Hampden	1/20/2017
Brian M. Ashe	2nd Hampden	1/20/2017
Gerard Cassidy	9th Plymouth	1/20/2017

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By Mr. Finn of West Springfield, a petition (accompanied by bill, House, No. 2167) of Michael J. Finn and others relative to alternative payment methods by health insurers. Financial Services.

### The Commonwealth of Massachusetts

In the One Hundred and Ninetieth General Court (2017-2018)

An Act to improve health care costs for employers and consumers.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:* 

SECTION 1. Chapter 1760 is hereby amended by adding after section 27 thereof the
 following section:-

3 Section 28.

4 As used in this section, the following words shall have the following meanings:

5 "Alternative Payment Methods": Models of payment for health care services, as agreed to
6 by a Carrier and a Health Care Provider that incorporate various degrees of risk sharing and
7 reimburse the Health Care Provider for the provision and coordination of care for a range of
8 covered services and may include prospective payments, blended capitated payments, shared
9 savings, or other payment methods that promote improved coordination of care, higher quality, a
10 reduction in inappropriate utilization, and lower costs.

"Health Care Providers" physicians licensed under the provisions of chapter one hundred
and twelve, physician group practices, or a hospital licensed under the provisions of chapter one

hundred and eleven and its agents and employees, or a public hospital and its agents andemployees.

(a) Every health care provider which provides covered services to a person must provide such services to any such person as a condition of their licensure, and must accept payment by a carrier consistent with the provisions of this section, and may not balance bill such person for any amount in excess of the amount paid by the carrier pursuant to this section, other than applicable co-payments, co-insurance and deductibles. Any health care provider that participates in a carrier's network or any health benefit plan shall not refuse to participate in the carrier's network due to the carrier's compliance with this section.

(b) No carrier or health care provider shall enter or renew a contract or agreement on or
after January 1, 2019, subject to the timeframes stated in (d) below), under which the carrier
agrees to pay the health care provider at a rate that is not in conformity with the standards as
forth in subsection (d).

(c) Carriers shall, utilizing claims-paid data, as filed annually to the Center for Health
Information and Analysis, calculate the carrier-specific relative prices the carrier has agreed to
pay health care providers determined using the provider categories and uniform methodology for
price relativities established by the Center for Health Information and Analysis pursuant to
section 10 of Chapter 12C, and identified on a state-wide basis and by provider type.

31 (d) No carrier or health care provider shall enter or renew a contract or agreement on or
32 after January 1, 2019 under which the health care provider is reimbursed at a rate that is above
33 the carrier-specific 80th percentile of health care provider relative price within each of the
34 applicable 4 geographic regions, as defined below. Provided, however, that if the health care

2 of 7

35	provider is above the 90th percentile of health care provider relative price within each of the
36	applicable 4 geographic regions on the effective date of this section, the carrier and provider
37	shall have 5 years from the effective date of this section to achieve the 80th percentile target, and
38	if the health care provider is above the 85th percentile of health care provider relative price
39	within each of the applicable 4 geographic regions on the effective date of this section, the
40	carrier and provider shall have 2 years from the effective date of this section to achieve the 80th
41	percentile target:
42	Region A (Western MA, 010 through 013)
43	Region B (Central MA, 014 through 016) and (Metro West, 017 and 020)
44	Region D (Merrimack, 018 through 019) and (Boston, 021 through 022 and 024)
45	Region F (South Eastern MA, 023 and 027), (Cape, 025 through 026)
46	(e) For contracts entered into prior to the effective date of this act, the provisions shall
47	take effect upon the anniversary date of the contract.
48	
49	(f)Any net savings realized by the Carrier attributable to the operation of this section shall
50	be reflected in the premiums charged to health plan eligible members.
51	
52	(g)Every health care provider that does not agree to participate in a carrier's network
53	must accept a rate equal to the carrier-specific median relative price within the applicable
54	geographic region, as defined in subsection (d) for any covered out-of-network charges.

3 of 7

56	Nothing in this subsection shall prohibit a carrier from denying payment for unapproved
57	services conducted by a non-network provider. Every out-of-network health care provider must
58	accept payment by a carrier consistent with the provisions of this section, and may not balance
59	bill such person for any amount in excess of the amount paid by the carrier pursuant to this
60	section for such covered out-of-network services, other than applicable co-payments, co-
61	insurance and deductibles.
62	
63	In any given year there shall be no net increase in premiums due to the operation of this
64	section. The Commissioner may promulgate regulations to monitor and ensure compliance with
65	this section 28.
66	
67	SECTION 2. Chapter 93A of the General Laws is hereby amended by adding the
68	following section:
69	
70	Section 12. A health care provider, as defined in section 1 of chapter 176O, shall not
71	recoup or attempt to recoup amounts in excess of the amounts charged to carriers pursuant to
72	section 28 of chapter 1760 by increasing charges to other health benefit plans or other payers.
73	The attorney general may adopt regulations enforcing this section, which shall include
74	requirements for identifying and enforcing noncompliance and penalties for noncompliance.
75	

76	SECTION 3. Chapter 12C of the General Laws is hereby amended by after section 23
77	inserting the following new section:
78	Section 24 Health Care Provider Exemption
79	(a) Upon application by a health care provider, the executive director, in consultation
80	with the commissioner of the division of insurance, shall annually determine whether a health
81	care provider may receive an exemption from the provision of Section 28 of Chapter 1760. The
82	executive director shall weigh the criteria presented by the health care provider against any
83	potential for such exemption to raise health care premiums. Special consideration shall be given
84	to the potential impact on health care premiums. The center shall consider the following criteria
85	for exemption:
86	
87	Whether the health care provider provides certain unique and specialty services; and
88	
89	The provider's geographic location; and
90	
91	Whether application of Section 28 of Chapter 176O would jeopardize the financial
92	solvency of the health care provider.
93	
94	(b) All applications for an exemption to Section 28 of Chapter 176O shall be submitted to
95	the executive director no later than December 1 of each year. The executive director must hold a

96	public hearing within 15 days upon receipt of a health care provider's submission for exemption.
97	The executive director shall issue a written decision within 15 days after the conclusion of the
98	hearing. The attorney general may intervene in such hearings.
99	
100	(c) The attorney general shall review and analyze any information submitted to the center
101	and may require any provider seeking an exemption to produce documents and testimony under
102	oath related to the circumstances warranting an exemption to Section 28 of Chapter 176O.
103	
104	(d) Any hospital or physician group practice that is part of a system shall file for an
105	exemption independently from the parent or other organizations comprising the system.
106	
107	(f) The executive director may promulgate regulations to enforce the provisions of this
108	section.
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110	SECTION 4. The division of insurance, in consultation with the Center for Health
111	Information and Analysis, shall conduct a study of the impact of section 28 of chapter 1760. The
112	study shall include, but not be limited to, an examination of the impact on carrier provider
113	networks, network adequacy, rates paid to non-participating providers, and the overall impact on
114	carrier member premiums. The division may conduct a public hearing and receive input from
115	interested parties. The division shall file a report with the clerks of the senate and house of

116	representatives not later than January 1, 2020 on its findings and may make recommendations for
117	legislation.
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119	SECTION 5. Section 28 of Chapter 176O is hereby repealed.
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121	SECTION 6. Section 24 of Chapter 12C is hereby repealed.
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123	SECTION 7. Sections 5 and 6 of this act shall take effect on December 31, 2023.