

REPORT TO
THE CLERKS OF THE SENATE AND HOUSE

By

Massachusetts Capital Resource Company

September 1, 2018



TO: The Honorable William F. Welch, Clerk of the Senate
 The Honorable Steven T. James, Clerk of the House

FROM: Paul Bolger, President *PB*

DATE: September 1, 2018

RE: **MCRC Annual Report**

In accordance with Section 12 of the Capital Resource Company Act (Chapter 816 of the Acts and Resolves of 1977), I am pleased to report on the current status of the Massachusetts Capital Resource Company.

The Company was formed as a limited partnership on December 27, 1977 and, as required by law, the terms of its organizational certificate were approved by the Commissioner of Insurance. As of December 31, 1981, capital investments aggregating \$100,000,000 were made by the then Partners in the following amounts:

| <u>General Partners</u> | <u>Investment</u> | <u>Limited Partners</u> | <u>Investment</u> |
|-------------------------|-------------------|-------------------------|-------------------|
| John Hancock | \$48,449,581 | Paul Revere | \$2,070,277 |
| Massachusetts Mutual | 22,859,403 | Monarch Life | 1,534,457 |
| New England Mutual | 17,410,455 | Berkshire Life | 1,201,090 |
| State Mutual Life | 6,039,250 | Boston Mutual | 427,814 |
| | | United Educators Life | 7,673 |

Our Investments to date total **\$711,626,000** to 336 businesses located throughout the state. 251 of these companies are small businesses and have received in aggregate **\$366,198,000**. A business description of investments completed during the past year is included in Appendix I. All investments have been in companies that have been unable to obtain financing on similar terms from conventional financial sources. We continue to design the terms of our investments to insure the maximum impact on the borrower's ability to create or preserve jobs in the Commonwealth. We presently calculate that our investment activities will result in the creation or maintenance of **over 19,700 Massachusetts jobs**. We have thus exceeded, by a significant amount, the three goals (**\$60 million total investment, \$3 million invested in small business and 2,000 jobs created or maintained**) agreed upon and established by the Legislature and the Life Insurance industry in 1977.

Over the past forty years, MCRC has been a major force in promoting economic development in the Commonwealth. We are proud that our investment activities have helped in the creation and maintenance of so many jobs in Massachusetts.

APPENDIX I
Investments completed by
Massachusetts Capital Resource Company
September 1, 2017 to August 31, 2018

| | | |
|--|-----------|--|
| <u>Channel Fish Processing</u> \$3,000,000 <i>Fish Processor</i> | Completed | <u>Boston</u> November 2017 |
| <u>The Gem Group, Inc.</u> \$1,025,000 <i>Corporate Premium Merchandise</i> | Completed | <u>Lawrence</u> February 2017 |
| <u>Now Plastics</u> \$1,000,000 <i>Packaging Importer</i> | Completed | <u>E. Longmeadow</u> February 2018 |
| <u>Pure Incubation</u> \$1,000,000 <i>Lead Generation</i> | Completed | <u>Topsfield</u> June 2018 |