

**HOUSE . . . . . No. 205**

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The Commonwealth of Massachusetts

PRESENTED BY:

*Tackey Chan*

*To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:*

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to debt collection licensure.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Tackey Chan</i>	<i>2nd Norfolk</i>	<i>1/10/2019</i>
<i>Bradley H. Jones, Jr.</i>	<i>20th Middlesex</i>	<i>1/14/2019</i>

**HOUSE . . . . . No. 205**

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By Mr. Chan of Quincy, a petition (accompanied by bill, House, No. 205) of Tackey Chan and Bradley H. Jones, Jr. for legislation to further regulate debt collection licensure. Consumer Protection and Professional Licensure.

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[SIMILAR MATTER FILED IN PREVIOUS SESSION  
SEE HOUSE, NO. 1982 OF 2017-2018.]

**The Commonwealth of Massachusetts**

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**In the One Hundred and Ninety-First General Court  
(2019-2020)**  
\_\_\_\_\_

An Act relative to debt collection licensure.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1 SECTION 1. This act shall be known as the “Debt Collection Licensure Parity Act.”

2 SECTION 2. Section 24 of chapter 93 of the General Laws, as appearing in the 2014  
3 Official Edition, is hereby amended, in lines 17 through 59, inclusive, by striking the definition  
4 of “debt collector” in its entirety and inserting in place thereof the following:

5 "Debt collector", any person who: (i) uses an instrumentality of interstate commerce or  
6 the mails in any business the principal purpose of which is the collection of a debt, (ii) who  
7 regularly collects or attempts to collect, directly or indirectly, a debt owed or due or asserted to  
8 be owed or due another, or (iii) engages in any business the principal purpose of which is the  
9 purchase of charged-off debt for collection purposes in the commonwealth, whether it collects

10 the debt itself, hires a third party for collection, or retains an attorney in order to collect such  
11 debt. Notwithstanding this definition, a person who purchases charged-off debt as an investment  
12 and exclusively contracts with a licensed debt collector or attorney for the collection of the debt  
13 who has filed an application with the commissioner for a license before the close of business on  
14 December 31, 2017 and whose application remains pending with the commissioner on and after  
15 January 1, 2018 may continue to operate without a license until the commissioner approves or  
16 denies the application. Notwithstanding the exclusion provided by clause (f), debt collector shall  
17 include a creditor who, in the process of collecting his own debt, uses any name other than his  
18 own which would indicate that a third person is collecting or attempting to collect the debt. Debt  
19 collector shall also include a person who uses an instrumentality of interstate commerce or the  
20 mails in a business the principal purpose of which is the enforcement of security interests. Debt  
21 collector shall not include:

22 (a) an officer or employee of a creditor while, in the name of the creditor, collecting debts  
23 for the creditor;

24 (b) a person while acting as a debt collector for another person, both of whom are related  
25 by common ownership or affiliated by corporate control, if the person acting as a debt collector  
26 does so only for a person to whom it is so related or affiliated and if the principal business of the  
27 person is not the collection of a debt;

28 (c) an officer or employee of the United States or a state of the United States to the extent  
29 that collecting or attempting to collect a debt is in the performance of his official duty;

30 (d) a person while serving or attempting to serve legal process on another person in  
31 connection with the judicial enforcement of a debt;

32 (e) a nonprofit organization which, at the request of a consumer, performs bona fide  
33 consumer credit counseling and assists the consumer in the liquidation of debts by receiving  
34 payments from the consumer and distributing the amounts to creditors;

35 (f) a person collecting or attempting to collect a debt owed or due or asserted to be owed  
36 or due another to the extent the activity (i) is incidental to a bona fide fiduciary obligation or a  
37 bona fide escrow arrangement; (ii) concerns a debt which was originated by the person; (iii)  
38 concerns a debt which was not in default at the time it was obtained by the person; or (iv)  
39 concerns a debt obtained by the person as a secured party in a commercial credit transaction  
40 involving the creditor;

41 (g) attorneys-at-law collecting a debt on behalf of a client; and

42 (h) an agent or independent contractor employed for the purpose of collecting a charge or  
43 bill owed by a tenant to a landlord or owed by a customer to a corporation subject to the  
44 supervision of the department of public utilities or the department of telecommunications and  
45 cable or the division of insurance insofar as the person collects charges or bills only for the  
46 landlord or supervised corporations.

47 SECTION 4. Section 24A of said chapter 93, as so appearing, is hereby amended by  
48 striking subsection (a) in its entirety and inserting in place thereof the following:

49 (a) No person shall directly or indirectly engage in the commonwealth in the business of a  
50 debt collector, or engage in the commonwealth in soliciting the right to collect or receive  
51 payment for another of an account, bill or other indebtedness, or advertise for or solicit in print  
52 the right to collect or receive payment for another of an account, bill or other indebtedness,  
53 without first obtaining from the commissioner a license to carry on the business, nor unless the

54 person or the person for whom he or it may be acting as agent has on file with the state treasurer  
55 a good and sufficient bond. Bonds shall not be required of any person who engages in any  
56 business the principal purpose of which is the purchase of charged-off debt for collection  
57 purposes and does not otherwise act as a third party debt collector.

58 SECTION 5. Section 24B of said chapter 93, as so appearing, is hereby amended by  
59 inserting at the end thereof the following new subsection:

60 (d) The commissioner shall permit affiliated companies to be under a single license and  
61 subject to a single examination as long as all of the affiliated company names are listed on the  
62 license. The commissioner in regulation shall determine what constitutes an “affiliated  
63 company”.

64 SECTION 6. This Act shall take effect on January 1, 2020. This act shall not affect the  
65 validity of any collection actions taken, civil actions or arbitrations commenced, or judgments  
66 entered prior to this date.