

**HOUSE . . . . . No. 347**

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**The Commonwealth of Massachusetts**

PRESENTED BY:

*Theodore C. Speliotis*

*To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:*

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to for-profit charitable solicitation.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Theodore C. Speliotis</i>	<i>13th Essex</i>	<i>1/7/2019</i>

**HOUSE . . . . . No. 347**

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By Mr. Speliotis of Danvers, a petition (accompanied by bill, House, No. 347) of Theodore C. Speliotis relative to the solicitation of charitable donations for profit. Consumer Protection and Professional Licensure.

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[SIMILAR MATTER FILED IN PREVIOUS SESSION  
SEE HOUSE, NO. 2001 OF 2017-2018.]

**The Commonwealth of Massachusetts**

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**In the One Hundred and Ninety-First General Court  
(2019-2020)**  
\_\_\_\_\_

An Act relative to for-profit charitable solicitation.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1 Chapter 68 of the General Laws, as appearing in the 2016 Official Edition, is hereby  
2 amended by inserting after Section 23 the following Section:

3 Section 23(a):

4 Any Person, Professional Fundraising Counsel, Professional Solicitor, or any party who  
5 solicits charitable donations for profit in any way, as defined in Section 18 of Chapter 68 of The  
6 General Laws, must comply with the guidelines of this Section if the final amount of money that  
7 the charity that they have contracted with receives is less than or equal to 40% of their total  
8 donations:

9           1. All for profit solicitors as defined by Section 18 of Chapter 68 of The General Laws  
10 shall keep recordings of all calls made or letters sent for the purpose of soliciting funds pursuant  
11 to Section 18. The recordings of the phone calls shall be kept on file with the company for a  
12 period of not less than 180 days. At any point during this 180 day period these recordings shall  
13 be subject to audit and inspection by the Attorney General’s Office. Furthermore, all solicitors  
14 working pursuant to Chapter 68 of The General Laws shall be subject to civil liability pursuant to  
15 Chapter 93(A) of the General Laws for any violation of this Section.

16           2. Any solicitor certified under this Section 18 MUST state to any potential donor, either  
17 verbally or in writing, that they are “SOLICITING MONEY for Profit” and that they are “NOT  
18 AN EMPLOYEE of said Charity” or in any way a member of the charity for which they solicit  
19 funds. All solicitors working pursuant to Chapter 68 of The General Laws shall be subject to  
20 Civil Liability Pursuant to Chapter 93(A) of the General Laws for any violation of this Section

21           3. Any solicitor certified under this Section 18 who represents themselves, either verbally  
22 or in writing, to be a police officer, fireman, teacher, doctor, nurse, emergency medical  
23 technician, clergy member, or any member of a charitable organization for which they have  
24 contracted with shall be subject to civil penalties pursuant to 93(A), criminal prosecution  
25 pursuant to Section 23 of Chapter 268 of The General Laws, or both.