



The Commonwealth of Massachusetts  
Executive Office of Health and Human Services  
Department of Public Health  
250 Washington Street, Boston, MA 02108-4619

**CHARLES D. BAKER**  
Governor

**KARYN E. POLITO**  
Lieutenant Governor

**MARYLOU SUDDERS**  
Secretary

**MONICA BHAREL, MD, MPH**  
Commissioner

Tel: 617-624-6000  
[www.mass.gov/dph](http://www.mass.gov/dph)

August 8, 2019

Steven T. James  
House Clerk  
State House Room 145  
Boston, MA 02133

Michael D. Hurley  
Senate Clerk  
State House Room 335  
Boston, MA 02133

Dear Mr. Clerk,

Pursuant to Line Item 4513-1020 of Chapter 154 of the Acts of 2018, please find enclosed the Early Intervention program report with updates from the third quarter of FY20. This report contains information on services by unit type for DPH, and expenditures by payer including DPH, third party insurers, and MassHealth.

The Massachusetts Early Intervention Program has been recognized as a national leader for many years for its service delivery and financing model. These reports demonstrate the breadth of service delivery and payment responsibility for infants and toddlers with special needs.

Sincerely,

Monica Bharel, MD, MPH  
Commissioner  
Department of Public Health

**Charles D. Baker**  
Governor

**Karyn Polito**  
Lieutenant Governor



**Marylou Sudders**  
Secretary

**Monica Bharel, MD, MPH**  
Commissioner

# **Early Intervention Program**

## **Service Units and Expenditures Report for Q4 of FY19**

**August 2019**



## **Legislative Mandate**

The following report is hereby issued pursuant to Line Item 4513-1020 of Chapter 154 of the Acts of 2018 as follows:

*4513-1020.. For the early intervention program; provided, that the department shall report quarterly to the house and senate committees on ways and means on the total number of units of service purchased and the total expenditures for the units of service paid by the department, the executive office of health and human services and third party payers for early intervention services for the following service categories: home visit, center-based individual, child-focused group, parent-focused group and screening and assessment[...]*

## **Summary**

This report summarizes data from Q4 of FY19 for the Early Intervention (EI) Program, as well as cumulative FY19 data. More specifically, the report identifies the total number of services delivered to clients sorted by the respective payer for each service category. Additionally, this report notes the total expenditures for each of the respective payers based on the service type.

Early Intervention (EI)		Fiscal Year 2019			First Quarter		
Report on Units of Service and Expenditures					July - September		
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	26,728.70	1,520.50	5,217.25	1,380.50	895.75	5,497.25	41,239.95
MassHealth	71,797.50	3,428.00	13,025.50	4,136.75	2,127.25	15,420.50	109,935.50
MCOs	80,581.50	3,568.00	14,755.00	5,198.00	2,396.50	18,319.75	124,818.75
HMO/Ins	107,251.50	6,312.50	21,210.25	7,110.75	5,013.75	24,130.00	171,028.75
<b>Total</b>	<b>286,359.20</b>	<b>14,829.00</b>	<b>54,208.00</b>	<b>17,826.00</b>	<b>10,433.25</b>	<b>63,367.50</b>	<b>447,022.95</b>
Expenditures (payments made by the respective payer for each service category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	\$ 2,390,699.40	\$ 113,976.68	\$ 179,056.02	\$ 36,058.66	\$ 30,025.54	\$ 659,230.22	\$ 3,409,046.52
MassHealth	\$ 6,419,420.34	\$ 256,962.88	\$ 447,035.16	\$ 108,051.91	\$ 71,305.42	\$ 1,849,226.36	\$ 9,152,002.07
MCOs	\$ 7,205,139.72	\$ 267,457.28	\$ 506,391.60	\$ 135,771.76	\$ 80,330.68	\$ 2,196,904.42	\$ 10,391,995.46
HMO/Ins	\$ 9,588,532.92	\$ 473,185.00	\$ 727,935.78	\$ 185,732.79	\$ 168,060.90	\$ 2,893,669.60	\$ 14,037,116.99
<b>Total</b>	<b>\$ 25,603,792.38</b>	<b>\$ 1,111,581.84</b>	<b>\$ 1,860,418.56</b>	<b>\$ 465,615.12</b>	<b>\$ 349,722.54</b>	<b>\$ 7,599,030.60</b>	<b>\$ 36,990,161.04</b>
Service Definitions							
<b>Home Visit -</b>	A Home Visit is a face to face meeting at the enrolled child's home or a setting outside of the EI program's primary site.						
<b>Center Visit -</b>	A Center Individual Visit is a face to face meeting at the EI program's site with the enrolled child and child's parents.						
<b>Child Group -</b>	A Child Focused Group is a face to face meeting at a community based site of a group of enrolled children.						
<b>EI Only Group -</b>	A EI Only Child Group is a developmental group where the only participants are children and families enrolled in EI.						
<b>Parent Group -</b>	A Parent Focused Group is a face to face meeting of a group of enrolled children's parents for the purpose of support and guidance.						
<b>Assessment -</b>	An Assessment consists of procedures by a multi-disciplinary team to determine a child's eligibility for service and assess strengths and needs.						
Payer Definitions							
<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						

Early Intervention (EI)				Fiscal Year 2019		Second Quarter	
Report on Units of Service and Expenditures				October - December			
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	41,598.00	2,241.00	7,636.02	3,136.25	1,870.75	9,489.75	65,971.77
MassHealth	78,675.25	3,570.75	11,429.25	5,120.50	2,312.50	17,062.25	118,170.50
MCOs	89,610.30	4,273.25	15,463.50	6,366.75	2,858.50	20,007.50	138,579.80
HMO/Ins	107,036.10	6,134.25	20,518.23	7,920.25	4,917.75	23,891.75	170,418.33
<b>Total</b>	<b>316,919.65</b>	<b>16,219.25</b>	<b>55,047.00</b>	<b>22,543.75</b>	<b>11,959.50</b>	<b>70,451.25</b>	<b>493,140.40</b>
Expenditures (payments made by the respective payer for each service category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	3,911,689.98	176,232.24	274,896.72	85,933.25	65,775.57	1,194,190.14	5,708,717.90
MassHealth	7,396,646.50	280,803.78	411,453.00	140,301.70	81,307.50	2,147,113.54	10,457,626.02
MCOs	8,424,635.04	336,048.28	556,686.00	174,448.95	100,504.86	2,517,743.80	12,110,066.93
HMO/Ins	10,061,698.38	482,397.42	738,656.28	217,014.85	172,908.09	3,006,537.82	14,679,212.84
<b>Total</b>	<b>29,794,669.90</b>	<b>1,275,481.72</b>	<b>1,981,692.00</b>	<b>617,698.75</b>	<b>420,496.02</b>	<b>8,865,585.30</b>	<b>42,955,623.69</b>
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<b>Child Group -</b>	A Child Focused Group is a face to face meeting at a community based site of a group of enrolled children.						
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<b>Assessment -</b>	An Assessment consists of procedures by a multi-disciplinary team to determine a child's eligibility for service and assess strengths and needs.						
Payer Definitions							
<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						

Early Intervention (EI)			Fiscal Year 2019			Third Quarter	
Report on Units of Service and Expenditures						January- March	
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	47,500.50	2,487.50	8,023.50	3,227.25	1,752.00	10,576.25	73,567.00
MassHealth	78,836.90	3,363.75	12,150.00	4,480.50	2,295.75	17,185.50	118,312.40
MCOs	88,688.51	4,200.25	14,765.25	6,335.00	2,655.00	20,188.50	136,832.51
HMO/Ins	103,754.04	5,831.75	19,776.25	7,070.50	4,690.00	24,414.75	165,537.29
<b>Total</b>	<b>318,779.95</b>	<b>15,883.25</b>	<b>54,715.00</b>	<b>21,113.25</b>	<b>11,392.75</b>	<b>72,365.00</b>	<b>494,249.20</b>
<b>Expenditures (payments made by the respective payer for each service category)</b>							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	\$ 4,466,947.26	\$ 195,617.00	\$ 288,846.00	\$ 88,426.65	\$ 61,600.32	\$ 1,330,915.30	\$ 6,432,352.53
MassHealth	\$ 7,413,272.66	\$ 264,525.30	\$ 437,400.00	\$ 122,765.70	\$ 80,718.57	\$ 2,162,623.32	\$ 10,481,305.55
MCOs	\$ 8,337,634.88	\$ 330,307.66	\$ 531,549.00	\$ 173,579.00	\$ 93,349.80	\$ 2,540,520.84	\$ 12,006,941.18
HMO/Ins	\$ 9,753,302.04	\$ 458,608.82	\$ 711,945.00	\$ 193,731.70	\$ 164,900.40	\$ 3,072,352.14	\$ 14,354,840.10
<b>Total</b>	<b>\$ 29,971,156.84</b>	<b>\$ 1,249,058.78</b>	<b>\$ 1,969,740.00</b>	<b>\$ 578,503.05</b>	<b>\$ 400,569.09</b>	<b>\$ 9,106,411.60</b>	<b>\$ 43,275,439.36</b>
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<b>Payer Definitions</b>							
<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						

Early Intervention (EI)		Fiscal Year 2019			Fourth Quarter		
Report on Units of Service and Expenditures					April - June		
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	47,140.00	2,569.50	9,382.00	3,474.25	2,285.75	11,779.25	76,630.75
MassHealth	80,068.50	3,636.50	13,714.00	4,923.75	2,947.00	18,113.50	123,403.25
MCOs	92,151.69	4,671.75	17,012.50	6,785.25	2,929.25	21,734.00	145,284.44
HMO/Ins	114,012.44	6,412.25	23,265.25	7,737.25	5,497.50	25,415.00	182,339.69
<b>Total</b>	<b>333,372.63</b>	<b>17,290.00</b>	<b>63,373.75</b>	<b>22,920.50</b>	<b>13,659.50</b>	<b>77,041.75</b>	<b>527,658.13</b>
<b>Expenditures (payments made by the respective payer for each service category)</b>							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	\$ 4,431,746.50	\$ 202,065.48	\$ 337,752.00	\$ 95,194.45	\$ 80,366.97	\$ 1,482,300.82	\$ 6,629,426.22
MassHealth	\$ 7,524,820.26	\$ 285,974.36	\$ 493,704.00	\$ 134,910.75	\$ 103,616.52	\$ 2,279,402.84	\$ 10,822,428.73
MCOs	\$ 8,668,553.96	\$ 367,386.42	\$ 612,450.00	\$ 185,915.85	\$ 102,992.43	\$ 2,735,006.56	\$ 12,672,305.22
HMO/Ins	\$ 10,717,849.70	\$ 504,259.34	\$ 837,549.00	\$ 212,000.65	\$ 193,292.10	\$ 3,198,223.60	\$ 15,663,174.39
<b>Total</b>	<b>\$ 31,342,970.42</b>	<b>\$ 1,359,685.60</b>	<b>\$ 2,281,455.00</b>	<b>\$ 628,021.70</b>	<b>\$ 480,268.02</b>	<b>\$ 9,694,933.82</b>	<b>\$ 45,787,334.56</b>
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<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						

Early Intervention (EI)		Fiscal Year 2019			First Quarter		
<b>Report on Units of Service and Expenditures</b>							
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	27,906.50	1,438.50	5,144.50	1,939.25	988.50	6,148.75	43,566.00
MassHealth	74,282.25	3,410.25	12,285.25	4,304.50	2,352.00	16,867.50	113,501.75
MCOs	85,250.00	4,210.50	16,064.25	5,566.25	2,721.75	19,343.50	133,156.25
HMO/Ins	109,784.75	6,339.25	21,863.27	8,252.75	4,840.00	25,663.25	176,743.27
<b>Total</b>	<b>297,223.50</b>	<b>15,398.50</b>	<b>55,357.27</b>	<b>20,062.75</b>	<b>10,902.25</b>	<b>68,023.00</b>	<b>466,967.27</b>
<b>Expenditures (payments made by the respective payer for each service category)</b>							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	2,623,656.74	113,123.64	185,202.00	53,135.45	34,755.66	773,758.70	3,783,632.19
MassHealth	6,984,572.52	268,182.06	442,269.00	117,943.30	82,696.32	2,122,606.20	10,018,269.40
MCOs	8,014,743.38	331,113.72	578,313.00	152,515.25	95,696.73	2,434,186.04	11,606,568.12
HMO/Ins	10,320,141.86	498,518.62	787,077.72	226,125.35	170,174.40	3,229,463.38	15,231,501.33
<b>Total</b>	<b>27,943,114.50</b>	<b>1,210,938.04</b>	<b>1,992,861.72</b>	<b>549,719.35</b>	<b>383,323.11</b>	<b>8,560,014.32</b>	<b>40,639,971.04</b>
<b>Service Definitions</b>							
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<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
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<b>HMO/Ins-</b>	Private Commercial Insurers						



Early Intervention (EI)		Fiscal Year 2019			Second Quarter		
Report on Units of Service and Expenditures							
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	69,492.00	3,679.50	12,780.52	5,075.50	2,857.75	15,634.75	109,520.02
MassHealth	152,959.75	6,981.00	23,714.50	9,425.00	4,664.50	33,929.50	231,674.25
MCOs	174,860.55	8,483.75	31,527.75	11,933.00	5,581.75	39,344.25	271,731.05
HMO/Ins	216,831.35	12,473.50	42,384.00	16,175.50	9,759.25	49,558.75	347,182.35
<b>Total</b>	<b>614,143.65</b>	<b>31,617.75</b>	<b>110,406.77</b>	<b>42,609.00</b>	<b>22,863.25</b>	<b>138,467.25</b>	<b>960,107.67</b>
Expenditures (payments made by the respective payer for each service category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	6,534,171.72	289,355.88	460,098.72	139,068.70	100,478.49	1,967,476.94	9,490,650.45
MassHealth	14,381,430.52	548,985.84	853,722.00	258,245.00	164,003.82	4,269,688.28	20,476,075.46
MCOs	16,439,401.92	667,162.10	1,134,999.00	326,964.20	196,254.33	4,951,080.42	23,715,861.97
HMO/Ins	20,382,827.24	980,916.04	1,525,824.00	443,208.70	343,135.23	6,236,473.10	29,912,384.31
<b>Total</b>	<b>57,737,831.40</b>	<b>2,486,419.86</b>	<b>3,974,643.72</b>	<b>1,167,486.60</b>	<b>803,871.87</b>	<b>17,424,718.74</b>	<b>83,594,972.19</b>
<i>This report is cumulative for the year and includes previous quarters.</i>							
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Early Intervention (EI)			Fiscal Year 2019			Third Quarter	
Report on Units of Service and Expenditures							
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	117,141.50	6,167.00	20,821.52	8,302.75	4,609.75	26,252.75	183,295.27
MassHealth	232,087.65	10,344.75	35,917.50	13,905.50	6,960.25	51,147.00	350,362.65
MCOs	264,721.81	12,690.00	46,497.50	18,268.00	8,236.75	59,685.00	410,099.06
HMO/Ins	320,922.64	18,305.25	62,191.00	23,244.00	14,448.00	73,968.25	513,079.14
<b>Total</b>	<b>934,873.60</b>	<b>47,507.00</b>	<b>165,427.52</b>	<b>63,720.25</b>	<b>34,254.75</b>	<b>211,053.00</b>	<b>1,456,836.12</b>
Expenditures (payments made by the respective payer for each service category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	11,015,124.98	484,972.88	749,574.72	227,495.35	162,078.81	3,303,646.06	15,942,892.80
MassHealth	21,822,057.18	813,511.14	1,293,030.00	381,010.70	244,722.39	6,436,338.48	30,990,669.89
MCOs	24,887,275.30	997,941.60	1,673,910.00	500,543.20	289,604.13	7,510,760.40	35,860,034.63
HMO/Ins	30,167,830.78	1,439,524.86	2,238,876.00	636,885.60	507,991.68	9,308,164.58	44,299,273.50
<b>Total</b>	<b>87,892,288.24</b>	<b>3,735,950.48</b>	<b>5,955,390.72</b>	<b>1,745,934.85</b>	<b>1,204,397.01</b>	<b>26,558,909.52</b>	<b>127,092,870.82</b>
<i>This report is cumulative for the year and includes previous quarters.</i>							
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<b>Assessment -</b>	An Assessment consists of procedures by a multi-disciplinary team to determine a child's eligibility for service and assess strengths and needs.						
Payer Definitions							
<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						

Early Intervention (EI)			Fiscal Year 2019			Fourth Quarter	
Report on Units of Service and Expenditures							
Units of Service (number of service hours for each category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	164,279.00	8,735.25	30,203.52	11,777.00	6,894.25	38,022.75	259,911.77
MassHealth	312,148.40	13,981.25	49,632.75	18,829.25	9,907.25	69,260.50	473,759.40
MCOs	356,876.00	17,363.75	63,505.25	25,053.25	11,166.00	81,419.00	555,383.25
HMO/Ins	434,936.33	24,718.75	85,455.25	30,981.25	19,951.00	99,383.75	695,426.33
<b>Total</b>	<b>1,268,239.73</b>	<b>64,799.00</b>	<b>228,796.77</b>	<b>86,640.75</b>	<b>47,918.50</b>	<b>288,086.00</b>	<b>1,984,480.75</b>
Expenditures (payments made by the respective payer for each service category)							
Payer	Home Visit	Center Visit	Child Group	EI Only Group	Parent Group	Assessment	Total
DPH	\$ 15,446,636.48	\$ 686,940.06	\$ 1,087,326.72	\$ 322,689.80	\$ 242,401.83	\$ 4,784,782.86	\$ 22,570,777.75
MassHealth	\$ 29,346,148.94	\$ 1,099,485.50	\$ 1,786,779.00	\$ 515,921.45	\$ 348,338.91	\$ 8,715,741.32	\$ 41,812,415.12
MCOs	\$ 33,556,064.26	\$ 1,365,485.30	\$ 2,286,189.00	\$ 686,459.05	\$ 392,596.56	\$ 10,245,766.96	\$ 48,532,561.13
HMO/Ins	\$ 40,885,797.98	\$ 1,943,882.50	\$ 3,076,389.00	\$ 848,886.25	\$ 701,477.16	\$ 12,506,451.10	\$ 59,962,883.99
<b>Total</b>	<b>\$ 119,234,647.66</b>	<b>\$ 5,095,793.36</b>	<b>\$ 8,236,683.72</b>	<b>\$ 2,373,956.55</b>	<b>\$ 1,684,814.46</b>	<b>\$ 36,252,742.24</b>	<b>\$ 172,878,637.99</b>
<i>This report is cumulative for the year and includes previous quarters.</i>							
Service Definitions							
<b>Home Visit -</b>	A Home Visit is a face to face meeting at the enrolled child's home or a setting outside of the EI program's primary site.						
<b>Center Visit -</b>	A Center Individual Visit is a face to face meeting at the EI program's site with the enrolled child and child's parents.						
<b>Child Group -</b>	A Child Focused Group is a face to face meeting at a community based site of a group of enrolled children.						
<b>EI Only Group -</b>	A EI Only Child Group is a developmental group where the only participants are children and families enrolled in EI.						
<b>Parent Group -</b>	A Parent Focused Group is a face to face meeting of a group of enrolled children's parents for the purpose of support and guidance.						
<b>Assessment -</b>	An Assessment consists of procedures by a multi-disciplinary team to determine a child's eligibility for service and assess strengths and needs.						
Payer Definitions							
<b>DPH-</b>	Department of Public Health						
<b>MassHealth-</b>	MassHealth Plans						
<b>MCOs -</b>	MassHealth Managed Care Plans						
<b>HMO/Ins-</b>	Private Commercial Insurers						