

HOUSE No. 1377

The Commonwealth of Massachusetts

PRESENTED BY:

Mike Connolly

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act empowering cities and towns to support affordable housing with a fee on certain real estate transactions.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Mike Connolly</i>	<i>26th Middlesex</i>	<i>2/12/2021</i>
<i>Lindsay N. Sabadosa</i>	<i>1st Hampshire</i>	<i>2/14/2021</i>
<i>Marcos A. Devers</i>	<i>16th Essex</i>	<i>2/16/2021</i>
<i>Jack Patrick Lewis</i>	<i>7th Middlesex</i>	<i>2/23/2021</i>
<i>Carmine Lawrence Gentile</i>	<i>13th Middlesex</i>	<i>2/24/2021</i>
<i>Tami L. Gouveia</i>	<i>14th Middlesex</i>	<i>2/25/2021</i>
<i>Christopher Hendricks</i>	<i>11th Bristol</i>	<i>2/26/2021</i>
<i>Steven C. Owens</i>	<i>29th Middlesex</i>	<i>2/26/2021</i>
<i>Erika Uytterhoeven</i>	<i>27th Middlesex</i>	<i>2/26/2021</i>
<i>Maria Duaiame Robinson</i>	<i>6th Middlesex</i>	<i>2/26/2021</i>
<i>Sean Garballey</i>	<i>23rd Middlesex</i>	<i>2/26/2021</i>
<i>David Henry Argosky LeBoeuf</i>	<i>17th Worcester</i>	<i>2/26/2021</i>
<i>Christine P. Barber</i>	<i>34th Middlesex</i>	<i>3/2/2021</i>
<i>Danillo A. Sena</i>	<i>37th Middlesex</i>	<i>3/8/2021</i>
<i>James B. Eldridge</i>	<i>Middlesex and Worcester</i>	<i>3/8/2021</i>
<i>Mary S. Keefe</i>	<i>15th Worcester</i>	<i>3/12/2021</i>
<i>Nika C. Elugardo</i>	<i>15th Suffolk</i>	<i>3/13/2021</i>

<i>Joanne M. Comerford</i>	<i>Hampshire, Franklin and Worcester</i>	<i>3/31/2021</i>
<i>Patricia A. Duffy</i>	<i>5th Hampden</i>	<i>4/11/2021</i>
<i>Susannah M. Whipps</i>	<i>2nd Franklin</i>	<i>4/20/2021</i>
<i>Natalie M. Higgins</i>	<i>4th Worcester</i>	<i>5/10/2021</i>
<i>Bud L. Williams</i>	<i>11th Hampden</i>	<i>6/3/2021</i>
<i>Liz Miranda</i>	<i>5th Suffolk</i>	<i>7/2/2021</i>
<i>Dylan A. Fernandes</i>	<i>Barnstable, Dukes and Nantucket</i>	<i>7/23/2021</i>
<i>Vanna Howard</i>	<i>17th Middlesex</i>	<i>7/29/2021</i>
<i>David M. Rogers</i>	<i>24th Middlesex</i>	<i>8/5/2021</i>
<i>Sonia Chang-Diaz</i>	<i>Second Suffolk</i>	<i>8/24/2021</i>
<i>Jason M. Lewis</i>	<i>Fifth Middlesex</i>	<i>9/17/2021</i>
<i>Kevin G. Honan</i>	<i>17th Suffolk</i>	<i>10/25/2021</i>
<i>Tommy Vitolo</i>	<i>15th Norfolk</i>	<i>12/18/2021</i>
<i>Elizabeth A. Malia</i>	<i>11th Suffolk</i>	<i>2/2/2022</i>
<i>Jamie Zahlaway Belsito</i>	<i>4th Essex</i>	<i>1/26/2022</i>
<i>Kay Khan</i>	<i>11th Middlesex</i>	<i>2/10/2022</i>
<i>Ruth B. Balsler</i>	<i>12th Middlesex</i>	<i>5/11/2022</i>
<i>Patricia D. Jehlen</i>	<i>Second Middlesex</i>	<i>7/7/2022</i>

HOUSE No. 1377

By Mr. Connolly of Cambridge, a petition (accompanied by bill, House, No. 1377) of Mike Connolly and others for legislation to authorize cities and towns to impose a fee up to 2 per cent of the purchase price upon the transfer of certain real property. Housing.

The Commonwealth of Massachusetts

**In the One Hundred and Ninety-Second General Court
(2021-2022)**

An Act empowering cities and towns to support affordable housing with a fee on certain real estate transactions.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1 Chapter 44 of the General Laws is hereby amended by inserting after section 55C the
2 following section:—

3 Section 55D. (a) For purposes of this section, the following terms shall, unless the
4 context clearly requires otherwise, have the following meanings:—

5 “Affordable Housing Purposes”, uses allowed by the municipal or state affordable
6 housing trust fund into which funds are deposited, or, if the funds are deposited into a
7 community preservation act fund, the housing uses allowed thereunder.

8 “Affordable Housing Restriction”, a recorded instrument held by a qualified holder which
9 encumbers or restricts a real property interest so that the real property interest is perpetually or
10 for a term of at least 30 years limited to use as a residence occupied by a low or moderate income
11 household which earns less than a specified income level, the upper limit of which may not

12 exceed 175 per cent of the median income for a household in that city or town; provided,
13 however that moneys derived from a transfer fee implemented pursuant to this section and
14 deposited into a state or municipal Affordable Housing Trust Fund or Community Preservation
15 Fund, may be subject to the lower income restrictions that govern said Fund. A “qualified
16 holder” is a governmental body or charitable corporation or trust which qualifies under the terms
17 of chapter 184 to hold an affordable housing restriction.

18 "Purchaser", the transferee, grantee or recipient of any real property interest.

19 "Purchase price" or “sale price,” all consideration paid or transferred by or on behalf of a
20 purchaser to a seller or the seller’s nominee, or for the seller’s benefit, for the transfer of any real
21 property interest, and shall include, but not be limited to: (i) all cash or its equivalent so paid or
22 transferred; (ii) all cash or other property paid or transferred by or on behalf of the purchaser to
23 discharge or reduce any obligation of the seller; (iii) the principal amount of all notes or their
24 equivalent, or other deferred payments, given or promised to be given by or on behalf of the
25 purchaser to the seller or the seller’s nominee; (iv) the outstanding balance of all obligations of
26 the seller which are assumed by the purchaser or to which the real property interest transferred
27 remains subject after the transfer, determined at the time of transfer, but excluding real estate
28 taxes and other municipal liens or assessments which are not overdue at the time of transfer; (v)
29 the fair market value, at the time of transfer, of any other consideration or thing of value paid or
30 transferred by or on behalf of the purchaser, including, but not limited to, any property, goods or
31 services paid, transferred or rendered in exchange for such real property interest.

32 "Real property interest", any present or future legal or equitable interest in or to real
33 property, and any beneficial interest therein, including the interest of any beneficiary in a trust

34 which holds any legal or equitable interest in real property, the interest of a partner or member in
35 a partnership or limited liability company, the interest of a stockholder in a corporation, the
36 interest of a holder of an option to purchase real property, the interest of a purchaser or seller
37 under a contract for purchase and sale of real property, and the transferable development rights
38 created under chapter 183A; but shall not include any interest which is limited to any of the
39 following: the dominant estate in any easement or right of way; the right to enforce any
40 restriction; any estate at will or at sufferance; any estate for years having a term of less than 30
41 years; any reversionary right, condition, or right of entry for condition broken; and the interest of
42 a mortgagee or other secured party in any mortgage or security agreement.

43 "Seller", the transferor, grantor or immediate former owner of any real property interest.

44 "Speculative sale" the sale of property for more than 3 times the state median sale price
45 for a single family home, within 1 year of the purchase of that property by the person or entity
46 selling the property; provided, however, that a sale of owner occupied residential property shall
47 not be deemed speculative if the sale of the property is necessitated by the seller's need to
48 relocate for employment or family reasons or by the seller's need to liquidate their assets for
49 other compelling reasons, or for other reasons established by the city or town opting to impose a
50 higher transfer fee for speculative sales.

51 "Time of transfer" of any real property interest shall mean the time at which such transfer
52 is legally effective as between the parties thereto, and, in any event, with respect to a transfer
53 evidenced by an instrument recorded with the appropriate registry of deeds or filed with the
54 assistant recorder of the appropriate registry district, not later than the time of such recording or
55 filing.

56 (b) A city or town may impose a fee upon the transfer of any real property interest in any
57 real property situated in the city or town, as defined and as subject to conditions and exemptions
58 described herein.

59 (i) The amount of the transfer fee shall be no less than .5 per cent and up to 2 per cent
60 on the purchase price of such property; provided, however, that if the sale of said property
61 constitutes a speculative sale as defined herein, the amount of the fee may be up to 6 per cent of
62 the purchase price.

63 (ii) The city or town shall have the authority to designate whether the fee shall be borne
64 by the buyer, the seller, or how it will be allocated between the two.

65 (iii) The fee shall be paid to the city or town, or its designee, and shall be accompanied by
66 a copy of the deed or other instrument evidencing such transfer, if any, and an affidavit signed
67 under oath or under the pains and penalties of perjury by the purchaser or the purchaser's legal
68 representative and the seller or the seller's legal representative, attesting to the true and complete
69 purchase price and the basis, if any, upon which the transfer is claimed to be exempt in whole or
70 in part from the fee imposed hereby. The city or town, or its designee, shall promptly thereafter
71 execute and issue a certificate indicating that the appropriate fee has been paid or that the transfer
72 is exempt from the fee, stating the basis for the exemption.

73 (iv) The register of deeds for the county in which the city or town is located, and the
74 assistant recorder for the registry district of the county in which the city or town is located, shall
75 not record or register, or receive or accept for recording or registration, any deed, except a
76 mortgage deed, to which has not been affixed such a certificate executed by the city or town or

77 its designee. Failure to comply with this requirement shall not affect the validity of any
78 instrument.

79 (v) The treasurer of the city or town shall deposit all fees received hereunder in the city or
80 town's Municipal Affordable Housing Trust Fund established pursuant to section 55C or any
81 other municipal affordable housing trust fund established by a law of the commonwealth
82 providing for the creation and preservation of affordable housing in municipalities for the benefit
83 of low and moderate income households or for the funding of community housing, as defined in
84 and in accordance with chapter 44B. If no such Affordable Housing Trust Fund exists in a city or
85 town, the treasurer shall deposit all fees into the city or town's Community Preservation Fund
86 pursuant to section 7 of chapter 44B, provided that funds derived from transfer fees shall be used
87 exclusively for affordable housing purposes. If neither an Affordable Housing Trust Fund, nor a
88 Community Preservation Fund exist in said city or town, the treasurer of said city or town shall
89 pay such funds to the treasurer and receiver general who shall deposit such funds in the
90 Affordable Housing Trust Fund established by chapter 121D, and earmark those funds for
91 affordable housing purposes for that city or town.

92 (vi) The fee imposed hereunder shall be due simultaneously with the time of transfer of
93 the transfer upon which it is imposed. Notwithstanding the foregoing, whenever there is a
94 conveyance of real property interests and a conveyance of personalty related thereto at or about
95 the same time, the allocations of payments between real estate and personalty agreed to by the
96 purchaser and seller shall not determine the amount of the fee due pursuant to this section;
97 instead, the city or town may require payment of the fee referred to in real property interests so
98 conveyed as determined by the city or town.

99 (c) At any time within 7 days following the issuance of the certificate of payment of the
100 fee imposed by this section, the purchaser or the purchaser's legal representative may return said
101 certificate to the city or town or its designee for cancellation, together with an affidavit signed
102 under oath or under the pains and penalties of perjury that the transfer, with respect to which
103 such certificate was issued, has not been consummated, and thereupon the fee paid with respect
104 to such transfer shall be forthwith returned to the purchaser or the purchaser's legal
105 representative.

106 (d) The following transfers of real property interests shall be exempt from the fees
107 established by this section; provided, however, that any city or town may adopt further
108 exemptions in addition to those provided herein; and provided, further, that except as otherwise
109 required, the seller or purchaser or both parties, as specified in the city or town Ordinance
110 adopted pursuant to this section, shall have the burden of proving that any transfer is exempt; and
111 provided, further, that any otherwise exempt transfer shall not be exempt in the event that such
112 transfer, by itself or as part of a series of transfers, was made for the primary purpose of evading
113 the fee established pursuant to this section.

114 (i) Transfers for less than 100 per cent of the state median sale price of a single family
115 home, except where the median sale price for a single family home in a municipality seeking to
116 implement this fee is below that of 100 per cent of the state median single family sale price, in
117 which case transfers for less than 100 per cent of the county median sales price for a single
118 family home, as determined annually by April 1st of each calendar year by the department of
119 housing and community development, shall be exempt in their entirety; provided, however, that
120 the amount of this threshold for imposing a transfer fee may be increased by the implementing
121 city or town;

122 (ii) Transfers made as gifts with consideration less than \$100; provided, however, that in
123 any proceedings to determine the amount of any fee due hereunder, it shall be presumed that any
124 transfer for consideration of less than fair market value of the real property interest transferred
125 was made as a gift without consideration to the extent of the difference between the fair market
126 value of the real property interest transferred and the amount of consideration claimed by the
127 purchaser to have been paid or transferred, if the seller shall have been at the time of transfer the
128 spouse, the lineal descendant, or the lineal ancestor of the purchaser, by blood or adoption, and
129 otherwise it shall be presumed that consideration was paid in an amount equal to the fair market
130 value of the real property interest transferred, at the time of transfer;

131 (iii) Transfers to the government of the United States, the Commonwealth and any of
132 their instrumentalities, agencies or subdivisions, including but not limited to transfers to the city
133 or town;

134 (iv) Transfers which, without additional consideration, confirm, correct, modify or
135 supplement a transfer previously made;

136 (v) Transfers by operation of law without actual consideration, including but not limited
137 to transfers occurring by virtue of the death or bankruptcy of the owner of a real property
138 interest;

139 (vi) Transfers made in partition of land and improvements thereto, under chapter 241;

140 (vii) Transfers to any charitable organization, as defined in clause Third of section 5 of
141 chapter 59, or any religious organization, provided that the real property interest so transferred
142 will be held by the charitable or religious organization solely for affordable housing-related uses
143 that are consistent with the uses allowed by the municipality's affordable housing trust, if one

144 exists, or with the Commonwealth's affordable housing trust if no such municipal trust exists;
145 and provided, further, that such uses must be available to the general public;

146 (viii) Transfers to a mortgagee in foreclosure of the mortgage held by such mortgagee,
147 and transfers of the property subject to a mortgage to the mortgagee in consideration of the
148 forbearance of the mortgagee from foreclosing said mortgage;

149 (ix) Transfers consisting of the division of marital assets under the provisions of section
150 34 of chapter 208 or other provisions of law;

151 (x) Transfers of residential property that include 1 or more units governed by affordable
152 housing restrictions; provided, however, that the fee imposed under the provisions of this section
153 on such a property shall be proportionately reduced based on the percentage of residential units
154 with affordable housing restrictions, as compared to the total number of residential units in that
155 property;

156 (e) The city or town's treasurer shall keep a full and accurate account stating when, from
157 or to whom, and on what account money has been paid or received relative to the activities of the
158 Affordable Housing Trust Fund or Community Preservation Act fund, whichever is applicable.

159 (f) (i) The establishment of a transfer fee pursuant to this section, the determination of the
160 fee amount, the determination as to whether the ordinance establishing the fee shall have a time-
161 limited sunset provision, and the adoption of any non-mandatory exemptions shall be determined
162 by a majority vote by the city or town's legislative body.

163 (ii) A city or town that establishes a transfer fee pursuant to this section may provide for
164 the collection and lienage of any outstanding transfer fee. The city or town shall have the same

165 remedies to collect said amount as provided by law with respect to the collection of real property
166 taxes.

167 (iii) A city or town enacting a real estate transfer fee pursuant to this section is authorized
168 to issue rules, policies and procedures to effectuate its terms.

169 (iv) A city or town that adopts this section shall provide to the Regional Planning Office
170 publicly available reports on the total fees collected and disbursed in accordance with this
171 section.