

HOUSE No. 2002

The Commonwealth of Massachusetts

PRESENTED BY:

Bradley H. Jones, Jr.

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to commission sales rates.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Bradley H. Jones, Jr.</i>	<i>20th Middlesex</i>	<i>2/5/2021</i>
<i>Susan Williams Gifford</i>	<i>2nd Plymouth</i>	<i>2/25/2021</i>
<i>Paul K. Frost</i>	<i>7th Worcester</i>	<i>3/11/2021</i>
<i>Mathew J. Muratore</i>	<i>1st Plymouth</i>	<i>3/24/2021</i>
<i>Steven S. Howitt</i>	<i>4th Bristol</i>	<i>4/7/2021</i>

HOUSE No. 2002

By Mr. Jones of North Reading, a petition (accompanied by bill, House, No. 2002) of Bradley H. Jones, Jr., and others for legislation to establish a special commission (including members of the General Court) to study issues relative to commission sales rates. Labor and Workforce Development.

The Commonwealth of Massachusetts

**In the One Hundred and Ninety-Second General Court
(2021-2022)**

An Act relative to commission sales rates.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

1 SECTION 1. There shall be a special task force to review and report on the economic
2 impact of sales commission rate structures to ensure fairness, transparency, and equality in the
3 payment for commissioned workers in the Commonwealth. The task force shall consist of 9
4 members: the house and senate chairs of the joint committees on labor and workforce
5 development economic development and emerging technologies, or their designees, who shall
6 serve as the co-chairs of the task force; a member of the general court appointed by the senate
7 minority leader; a member of the general court appointed by the house minority leader; the
8 executive director of the Massachusetts Workforce Development Board, or a designee; the
9 Massachusetts attorney general, or a designee; and 3 persons to be appointed by the secretary of
10 labor and workforce development, 1 of whom shall be an employee of the commonwealth in the
11 office of the secretary of labor and workforce development, 2 of whom shall be selected from a
12 list of 5 persons nominated by the Massachusetts Business Roundtable.

13 The task force shall: (i) identify and review the state laws, regulations, and administrative
14 directives that are related to commission sales rates; (ii) identify the key labor sectors that would
15 best benefit from a review and improvement to sales commission rates; (iii) require the
16 department of labor and workforce development to create a report based on a customized survey
17 of companies within the commonwealth who employ commission-based employees; and (iv)
18 develop recommendations to establish legislative procedures to provide and regulate commission
19 rate income in Massachusetts.

20 The task force shall submit a report, including any draft legislation and regulations, to the
21 clerks of the house of representatives and the senate within 12 months of the passage of this act.