HOUSE DOCKET, NO. 2911 FILED ON: 2/18/2021

HOUSE . . . . . No. 2002

The Commonwealth of Massachusetts

PRESENTED BY:

Bradley H. Jones, Jr.

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to commission sales rates.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
Bradley H. Jones, Jr.	*20th Middlesex*	*2/18/2021*
Susan Williams Gifford	*2nd Plymouth*	*2/25/2021*
Paul K. Frost	*7th Worcester*	*3/11/2021*
Mathew J. Muratore	*1st Plymouth*	*3/24/2021*
Steven S. Howitt	*4th Bristol*	*4/7/2021*

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HOUSE . . . . . No. 2002

By Mr. Jones of North Reading, a petition (accompanied by bill, House, No. 2002) of Bradley H. Jones, Jr., and others for legislation to establish a special commission (including members of the General Court) to study issues relative to commission sales rates. Labor and Workforce Development.

The Commonwealth of Massachusetts

In the One Hundred and Ninety-Second General Court
(2021-2022)

An Act relative to commission sales rates.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

SECTION 1. There shall be a special task force to review and report on the economic impact of sales commission rate structures to ensure fairness, transparency, and equality in the payment for commissioned workers in the Commonwealth. The task force shall consist of 9 members: the house and senate chairs of the joint committees on labor and workforce development economic development and emerging technologies, or their designees, who shall serve as the co-chairs of the task force; a member of the general court appointed by the senate minority leader; a member of the general court appointed by the house minority leader; the executive director of the Massachusetts Workforce Development Board, or a designee; the Massachusetts attorney general, or a designee; and 3 persons to be appointed by the secretary of labor and workforce development, 1 of whom shall be an employee of the commonwealth in the office of the secretary of labor and workforce development, 2 of whom shall be selected from a list of 5 persons nominated by the Massachusetts Business Roundtable.

The task force shall: (i) identify and review the state laws, regulations, and administrative directives that are related to commission sales rates; (ii) identify the key labor sectors that would best benefit from a review and improvement to sales commission rates; (iii) require the department of labor and workforce development to create a report based on a customized survey of companies within the commonwealth who employ commission-based employees; and (iv) develop recommendations to establish legislative procedures to provide and regulate commission rate income in Massachusetts.

The task force shall submit a report, including any draft legislation and regulations, to the clerks of the house of representatives and the senate within 12 months of the passage of this act.