

# HOUSE . . . . . No. 4248

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## The Commonwealth of Massachusetts

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HOUSE OF REPRESENTATIVES, November 15, 2021.

The committee on Health Care Financing to whom were referred the petition (accompanied by bill, Senate, No. 778) of John F. Keenan for legislation relative to hospital closures and health planning, the petition (accompanied by bill, Senate, No. 812) of Michael F. Rush for legislation to improve health care cost accountability, the petition (accompanied by bill, House, No. 1247) of Christine P. Barber and others relative to cost and access of health insurance, the petition (accompanied by bill, House, No. 1253) of Edward F. Coppinger and others relative to the closing of hospital essential services, the petition (accompanied by bill, House, No. 1259) of Paul J. Donato relative to market oversight in health care, the petition (accompanied by bill, House, No. 1260) of Paul J. Donato for legislation to enhance the health care marketing review process, the petition (accompanied by bill, House, No. 1262) of Patricia A. Duffy and others relative to the closing of hospital essential services, the petition (accompanied by bill, House, No. 1275) of Kevin G. Honan and Vanna Howard for legislation to improve health care cost accountability, the petition (accompanied by bill, House, No. 1282) of Bradley H. Jones, Jr., and others for legislation to establish a special commission (including members of the General Court) to study the costs and benefits that existing certificate of need laws impose on the Commonwealth's healthcare system, the petition (accompanied by bill, House, No. 1285) of Meghan Kilcoyne and Lindsay N. Sabadosa relative to determination of need of new health care related technology, and the petition (accompanied by bill, House, No. 1294) of Paul W. Mark relative to hospital billing and licensure, reports recommending that the accompanying bill (House, No. 4248) ought to pass [Cost: Greater than \$100,000.00].

For the committee,

JOHN J. LAWN, JR.

**HOUSE . . . . . No. 4248**

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The Commonwealth of Massachusetts

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**In the One Hundred and Ninety-Second General Court  
(2021-2022)**  
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An Act enhancing the market review process.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1           SECTION 1. Section 16T of chapter 6A of the General Laws, as appearing in the 2020  
2 Official Edition, is hereby repealed.

3           SECTION 2. Section 13 of chapter 6D, as so appearing, is hereby amended by striking  
4 subsection (a) and inserting in place thereof the following subsection:-

5           (a) Every provider or provider organization shall, before making any material change to  
6 its operations or governance structure, submit notice to the commission, the center and the  
7 attorney general of such change, not fewer than 60 days before the date of the proposed change.  
8 Material changes shall include, but not be limited to: (i) the application for issuance of a new  
9 freestanding ambulatory surgery center license or a clinic license, or a new satellite facility under  
10 an existing license; (ii) a corporate merger, acquisition or affiliation of a provider or provider  
11 organization and a carrier; (iii) mergers or acquisitions of hospitals or hospital systems; (iv)  
12 acquisition of insolvent provider organizations; and (v) mergers or acquisitions of provider

13 organizations which will result in a provider organization having a near-majority of market share  
14 in a given service or region.

15           Within 30 days of receipt of a notice filed under the commission's regulations, the  
16 commission shall conduct a preliminary review to determine whether the material change is  
17 likely to result in a significant impact on the commonwealth's ability to meet the health care cost  
18 growth benchmark, established in section 9, or on the competitive market. If the commission  
19 finds that the material change is likely to have a significant impact on the commonwealth's  
20 ability to meet the health care cost growth benchmark, or on the competitive market, the  
21 commission may conduct a cost and market impact review under this section

22           SECTION 3. Subsection (d) of said section 13 of said chapter 6D of the General Laws, as  
23 so appearing, is hereby further amended by striking out, in line 85, the words “and (xii)”and  
24 inserting in place thereof the following words:-

25           (xii) the inventory of health care resources maintained by the department of public health,  
26 pursuant to section 25A of chapter 111 and any related data or reports from the health planning  
27 council, as established by section 19 of chapter 6D; and (xiii).

28           SECTION 4. Said section 13 of said chapter 6D of the General Laws, as so appearing, is  
29 hereby further amended by striking out subsections (e) to (h), inclusive, and inserting in place  
30 thereof the following 4 paragraphs:-

31           (e) The commission shall make factual findings and issue a preliminary report on the cost  
32 and market impact review. In the report, the commission shall identify any provider or provider  
33 organization that meets all of the following criteria: (i) the provider or provider organization has,  
34 or likely will have, a dominant market share for the services it provides as a result of the

35 proposed material change; (ii) the provider or provider organization charges, or likely will  
36 charge, prices for services that are materially higher than the median prices charged by all other  
37 providers for the same services in the same market, as a result of the proposed material change;  
38 and (iii) the provider or provider organization has, or likely will have, a health status adjusted  
39 total medical expense that is materially higher than the median total medical expense for all  
40 other providers for the same service in the same market, as a result of the proposed material  
41 change.

42 (f) Within 30 days after issuance of a preliminary report, the provider or provider  
43 organization may respond in writing to the findings in the report. The commission shall then  
44 issue its final report. The commission shall refer to the attorney general its report on any provider  
45 organization that meets all 3 criteria under subsection (e). The commission shall issue its final  
46 report on the cost and market impact review within 185 days from the date that the provider or  
47 provider organization has submitted notice to the commission; provided that the provider or  
48 provider organization has certified substantial compliance with the commission's requests for  
49 data and information pursuant to subsection (c) within 21 days of the commission's notice, or by  
50 a later date set by mutual agreement of the provider or provider organization and the  
51 commission.

52 (g) Nothing in this section shall prohibit a proposed material change under subsection (a);  
53 provided, however, that (i) any proposed material change shall not be completed until at least 30  
54 days after the commission has issued its final report, and (ii) if the attorney general brings an  
55 action as described in subsection (h), any proposed material change shall not be completed while  
56 such action is pending and prior to a final judgment being issued by a court of competent  
57 jurisdiction.

58 (h) A provider or provider organization that meets the criteria in subsection (e) shall be  
59 presumed to have engaged, or through a material change will engage, in an unfair method of  
60 competition or unfair and deceptive trade practice subject to challenge pursuant to section 4 of  
61 chapter 93A; provided, however, that a provider or provider organization that meets the criteria  
62 of subsection (e) shall not be subject to challenge pursuant to section 9 or 11 of chapter 93A.  
63 When the commission, under subsection (f), refers a report on a provider or provider  
64 organization to the attorney general, the attorney general may take action under chapter 93A or  
65 any other law to protect consumers in the health care market. The commission's final report may  
66 be evidence in any such action.

67 SECTION 5. Said section 13 of chapter 6D is hereby amended by inserting the following  
68 new paragraph:-

69 (l) Upon issuance of its final report, the commission shall provide a copy of said report to  
70 the department of public health which shall be included in the written record and considered by  
71 the department during its review of an application for determination of need.

72 SECTION 6. Said chapter 6D is hereby further amended by adding the following  
73 section:-

74 Section 19. (a) There is hereby established within the commission a health planning  
75 council, consisting of the executive director of the health policy commission who shall serve as  
76 chair, the secretary of health and human services or a designee, the commissioner of public  
77 health or a designee, the director of the office of Medicaid or a designee, the commissioner of  
78 mental health or a designee, the commissioner of insurance or a designee, the secretary of elder  
79 affairs or a designee, the executive director of the center for health information and analysis or a

80 designee, and 3 members appointed by the governor, 1 of whom shall be a health economist, 1 of  
81 whom shall have experience in health policy and planning and 1 of whom shall have experience  
82 in health care market planning and service line analysis.

83 (b) The council shall develop a state health plan to identify: (i) the anticipated needs of  
84 the commonwealth for health care services, providers, programs and facilities; (ii) the existing  
85 health care resources available to meet those needs; (iii) the projected resources necessary to  
86 meet those anticipated needs; and (iii) the priorities for addressing those needs.

87 The state health plan developed by the council shall include the location, distribution and  
88 nature of all health care resources in the commonwealth and shall identify certain categories of  
89 health care resources, including: (i) acute care units; (ii) non-acute care units; (iii) specialty care  
90 units, including, but not limited to, burn, coronary care, cancer care, neonatal care, post-obstetric  
91 and post-operative recovery care, pulmonary care, renal dialysis and surgical, including trauma  
92 and intensive care units; (iv) skilled nursing facilities; (v) assisted living facilities; (vi) long-term  
93 care facilities; (vii) ambulatory surgical centers; (viii) office-based surgical centers; (ix) urgent  
94 care centers; (x) home health, (xi) adult and pediatric behavioral health and mental health  
95 services and supports; (xii) substance use treatment and recovery services; (xiii) emergency care;  
96 (xiv) ambulatory care services; (xv) primary care resources; (xvi) pediatric care services; (xvii)  
97 pharmacy and pharmacological services; (xviii) family planning services; (xix) obstetrics and  
98 gynecology and maternal health services; (xx) allied health services including, but not limited to,  
99 optometric care, chiropractic services, oral health care and midwifery services; (xxi) federally  
100 qualified health centers and free clinics; (xxii) numbers of technologies or equipment defined as  
101 innovative services or new technologies by the department of public health pursuant to section

102 25C of chapter 111; (xxiii) hospice and palliative care service; and (xxiv) health screening and  
103 early intervention services.

104 The state health plan shall also make recommendations for the appropriate supply and  
105 distribution of resources, programs, capacities, technologies and services identified in the second  
106 paragraph of this subsection on a state-wide or regional basis based on an assessment of need for  
107 the next 5 years and options for implementing such recommendations. The recommendations  
108 shall reflect, at a minimum, the following goals: (i) to maintain and improve the quality of health  
109 care services; (ii) to support the commonwealth's efforts to meet the health care cost growth  
110 benchmark established pursuant to section 9; (iii) to support innovative health care delivery and  
111 alternative payment models as identified by the commission; (iv) to reduce unnecessary  
112 duplication; (v) to address disparities in the health care system for underserved or  
113 underrepresented cultural, racial, ethnic and linguistic populations and people with disabilities;  
114 (vi) to support efforts to integrate oral health, mental health, behavioral and substance use  
115 disorder services with overall medical care; (vii) to reflect the latest trends in utilization and  
116 support the best standards of care; and (viii) to rationally and equitably distribute health care  
117 resources across geographic regions of commonwealth based on the needs of the population on a  
118 statewide basis, as well as, the needs of particular demographic factors, including, but not limited  
119 to, gender, race and ethnicity, geographic location, age, and English as a second language.

120 (c) The council shall provide direction to the department of public health to establish and  
121 maintain on a current basis an inventory of all such health care resources together with all other  
122 reasonably pertinent information concerning such resources. Agencies of the commonwealth that  
123 license, register, regulate or otherwise collect cost, quality or other data concerning health care  
124 resources shall cooperate with the council and the department in coordinating such data with

125 information collected pursuant to this section and said section 25A of said chapter 111. The  
126 inventory compiled pursuant to this section and said section 25A of said chapter 111 and all  
127 related information shall be maintained in a form usable by the general public and shall  
128 constitute a public record; provided, however, that any item of information which is confidential  
129 or privileged in nature under any other law shall not be regarded as a public record pursuant to  
130 this section.

131 (d) The council shall assemble an advisory committee of not more than 15 members who  
132 shall reflect a broad distribution of diverse perspectives on the health care system, including  
133 health care providers and provider organizations, public and private third-party payers, consumer  
134 representatives and labor organizations representing health care workers. Not fewer than 2  
135 members of the advisory committee shall have expertise in rural health matters and rural health  
136 needs in the commonwealth. The advisory committee shall review drafts and provide  
137 recommendations to the council during the development of the plan.

138 (e) The council, in consultation with the commission and the department of public health,  
139 shall conduct at least 4 annual public hearings, in geographically diverse areas, during the  
140 development of the plan as proposed and shall give interested persons an opportunity to submit  
141 their views orally and in writing. In addition, the commission may create and maintain a website  
142 to allow members of the public to submit comments electronically and review comments  
143 submitted by others.

144 (f) The council shall publish analyses, reports and interpretations of information collected  
145 pursuant to this section to promote awareness of the distribution and nature of health care  
146 resources in the commonwealth.

147 (g) The council shall file annually by July 1 an interim report and by January 1 a final  
148 report with the joint committee on health care financing concerning the activities of the council  
149 in general and, in particular, describing the progress to date in developing the state health plan  
150 and recommending such further legislative action as it considers appropriate.

151 SECTION 7. Section 11N of chapter 12 of the General Laws is hereby amended by  
152 striking out subsection (b) and inserting in place thereof the following new subsection:-

153 (b) The attorney general may, upon a referral by the health policy commission under  
154 section 13 of chapter 6D, investigate and bring any appropriate action, including for injunctive  
155 relief, as may be necessary under chapter 93A or any other law, to restrain unfair methods of  
156 competition or unfair and deceptive trade practices by a provider or provider organization.

157 SECTION 8. Section 25A of said chapter 111, as appearing in the 2020 Official Edition,  
158 is hereby amended by striking out the first sentence and inserting in place thereof the following  
159 sentence:-

160 Under the direction of the health planning council established under section 19 of chapter  
161 6D, the department shall establish and maintain, on a current basis, an inventory of all health  
162 care resources together with all other reasonably pertinent information concerning such  
163 resources, in order to identify the location, distribution and nature of all such resources in the  
164 commonwealth.

165 SECTION 9. Said section 25A of said chapter 111, as so appearing, is hereby further  
166 amended by striking out, in lines 17 and 18, the words “in a designated office of the department”  
167 and inserting in place thereof the following words:- as determined by the health planning council  
168 established under section 19 of chapter 6D.

169 SECTION 10. Said section 25A of said chapter 111, as so appearing, is hereby further  
170 amended by striking out the fourth paragraph.

171 SECTION 11. Section 25C of chapter 111, as so appearing, is hereby amended by  
172 striking out subsection (g) and inserting in place thereof the following subsection:-

173 (g) The department, in making any determination of need, shall be guided by the state  
174 health plans and the state health resource inventory established in section 19 of chapter 6D, and  
175 shall encourage appropriate allocation of private and public health care resources and the  
176 development of alternative or substitute methods of delivering health care services so that  
177 adequate health care services will be made reasonably available to every person within the  
178 commonwealth at the lowest reasonable aggregate cost. The department shall use data from the  
179 center for health information and analysis and information and the report on the cost and market  
180 impact review delivered by the health policy commission pursuant to paragraph (l) of section 13  
181 of chapter 6D, and shall take into account any comments from any other state agency or entity,  
182 and may impose reasonable terms and conditions as the department determines are necessary to  
183 achieve the purposes and intent of this section. The department may also recognize the special  
184 needs and circumstances of projects that: (1) are essential to the conduct of research in basic  
185 biomedical or health care delivery areas or to the training of health care personnel; (2) are  
186 unlikely to result in any increase in the clinical bed capacity or outpatient load capacity of the  
187 facility; and (3) are unlikely to cause an increase in the total patient care charges of the facility to  
188 the public for health care services, supplies, and accommodations, as such charges shall be  
189 defined from time to time in accordance with section 5 of chapter 409 of the acts of 1976.

190 SECTION 12. Said section 25C of said chapter 111, as so appearing, is hereby further  
191 amended by striking out subsection (i) and inserting in place thereof the following subsection:-

192 (i) Except in the case of an emergency situation determined by the department as  
193 requiring immediate action to prevent further damage to the public health or to a health care  
194 facility, the department shall not act upon an application for such determination unless: (1) the  
195 application has been on file with the department for at least 30 days; (2) the center for health care  
196 information and analysis, the health policy commission, the state and appropriate regional  
197 comprehensive health planning agencies and, in the case of long-term care facilities only, the  
198 department of elder affairs, or in the case of any facility providing inpatient services for the  
199 mentally ill or developmentally disabled, the departments of mental health or developmental  
200 services, respectively, have been provided copies of such application and supporting documents  
201 and given reasonable opportunity to supply required information and comment on such  
202 application; and (3) a public hearing has been held on such application when requested by the  
203 applicant, the state or appropriate regional comprehensive health planning agency, any 10  
204 taxpayers of the commonwealth, and any other party of record as defined in section 25C¼. If, in  
205 any filing period, an individual application is filed which would implicitly decide any other  
206 application filed during such period, the department shall not act only upon an individual.

207 SECTION 13. Chapter 111 of the General Laws, as so appearing, is hereby amended by  
208 inserting after section 25C, the following new section.

209 Section 25C¼. (a) For the purposes of this section, the following words shall, unless the  
210 context clearly requires otherwise, have the following meanings:

211 “Independent community hospital,” any hospital that has been designated by the health  
212 policy commission as an independent community hospital for the year in which an application  
213 for a determination of need is filed.

214 “Party of record”, an applicant for a determination of need; the attorney general; the  
215 center for health information and analysis; the health policy commission; all government  
216 agencies with relevant oversight or licensure authority over the proposed project or components  
217 therein; any ten taxpayer groups duly registered; and an independent community hospital whose  
218 primary service area overlaps with the primary service area of the applicant’s proposed project.  
219 A party of record may review the application for determination of need as well as provide written  
220 comment for consideration by the department.

221 “Primary service area”, a primary service area shall be the contiguous geographic area  
222 from which a health care facility draws 75% of its commercial discharges, as measured by zip  
223 codes closest to the facility by drive time, and for which the facility represents a minimum  
224 proportion of the total discharges in a zip code, as determined by the department in consultation  
225 with the health policy commission and based on best available data in a methodology determined  
226 by the department in consultation with the health policy commission.

227 “Proposed project”, a project for the construction of a freestanding ambulatory surgery  
228 center for which a notice of determination of need is a prerequisite of licensure.

229 (b) For any application for a determination of need for which the primary service area of  
230 the proposed project overlaps with the primary service area of an existing independent  
231 community hospital, the applicant shall obtain and include in such application a letter of support  
232 from the independent community hospital’s chief executive officer and board chair, provided,

233 however, that a proposed project that constitutes a joint venture between the applicant and the  
234 independent community hospital shall be exempt from the requirement of this subsection. The  
235 department shall conduct a preliminary review of applications to determine compliance with this  
236 subsection. If the department determines that an application is not in compliance, the department  
237 shall identify to the applicant any independent community hospital whose support is required by  
238 this subsection, and dismiss said application without prejudice. If the department fails to conduct  
239 a preliminary review of an application or fails to dismiss an application that does not satisfy the  
240 requirements of this subsection, the independent community hospital whose primary service area  
241 overlaps with the primary service area of the proposed project may, within a reasonable period of  
242 time, bring an action in the nature of mandamus in the superior court to require the department to  
243 act in accordance with this subsection.

244 SECTION 14. Section 25F of chapter 111, as so appearing, is hereby amended by  
245 inserting after the word “care”, in line 7, the following word:- financing.

246 SECTION 15. Section 25G of chapter 111, as so appearing, is hereby amended by  
247 inserting after the word “agency”, in line 3, the following words:- , an independent community  
248 hospital whose primary service area overlaps with the primary service area of a proposed project  
249 under section 25C¼.

250 SECTION 16. (a) Notwithstanding any general or special law, rule or regulation to the  
251 contrary, an applicant for a determination of need whose filing date of such application precedes  
252 the effective date of this act shall be required to submit a notice of a material change pursuant to  
253 section 13 of chapter 6D if the holder of the determination of need is subject to the requirements  
254 of said section 13 of said chapter 6D as amended by this act.

255 (b) Notwithstanding any general or special law to the contrary, any determination of need  
256 issued to a holder that is subject to a cost and market impact review pursuant to section 13 of  
257 chapter 6D shall not go into effect until 30 days following the issuance of a final report on the  
258 cost and market impact review by the health policy commission.

259 SECTION 17. Notwithstanding any general or special law to the contrary, the health  
260 planning council shall submit a state health plan to the governor and the general court, as  
261 required by section 20 of chapter 6D of the General Laws, on or before January 1, 2023.