

**HOUSE . . . . . No.**

---

**The Commonwealth of Massachusetts**

PRESENTED BY:

***Bradley H. Jones, Jr.***

*To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:*

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act relative to commission sales rates.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
<i>Bradley H. Jones, Jr.</i>	<i>20th Middlesex</i>	<i>1/14/2025</i>
<i>Kimberly N. Ferguson</i>	<i>1st Worcester</i>	<i>1/15/2025</i>

**HOUSE . . . . . No.**

[Pin Slip]

[SIMILAR MATTER FILED IN PREVIOUS SESSION  
SEE HOUSE, NO. 1906 OF 2023-2024.]

**The Commonwealth of Massachusetts**

\_\_\_\_\_  
**In the One Hundred and Ninety-Fourth General Court  
(2025-2026)**  
\_\_\_\_\_

An Act relative to commission sales rates.

*Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:*

1           SECTION 1. There shall be a special task force to review and report on the economic  
2 impact of sales commission rate structures to ensure fairness, transparency, and equality in the  
3 payment for commissioned workers in the Commonwealth. The task force shall consist of 9  
4 members: the house and senate chairs of the joint committees on labor and workforce  
5 development economic development and emerging technologies, or their designees, who shall  
6 serve as the co-chairs of the task force; a member of the general court appointed by the senate  
7 minority leader; a member of the general court appointed by the house minority leader; the  
8 executive director of the Massachusetts Workforce Development Board, or a designee; the  
9 Massachusetts attorney general, or a designee; and 3 persons to be appointed by the secretary of  
10 labor and workforce development, 1 of whom shall be an employee of the commonwealth in the

11 office of the secretary of labor and workforce development, 2 of whom shall be selected from a  
12 list of 5 persons nominated by the Massachusetts Business Roundtable.

13

14 The task force shall: (i) identify and review the state laws, regulations, and administrative  
15 directives that are related to commission sales rates; (ii) identify the key labor sectors that would  
16 best benefit from a review and improvement to sales commission rates; (iii) require the  
17 department of labor and workforce development to create a report based on a customized survey  
18 of companies within the commonwealth who employ commission-based employees; and (iv)  
19 develop recommendations to establish legislative procedures to provide and regulate commission  
20 rate income in Massachusetts.

21

22 The task force shall submit a report, including any draft legislation and regulations, to the  
23 clerks of the house of representatives and the senate within 12 months of the passage of this act.