HOUSE No.

The Commonwealth of Massachusetts

PRESENTED BY:

Bud L. Williams

To the Honorable Senate and House of Representatives of the Commonwealth of Massachusetts in General Court assembled:

The undersigned legislators and/or citizens respectfully petition for the adoption of the accompanying bill:

An Act Empowering disadvantaged state contractors" provides up-front down payments and bridge loans to socially or economically disadvantaged microbusinesses and small businesses that secure state contracts through CDFIs and non-traditional lenders.

PETITION OF:

NAME:	DISTRICT/ADDRESS:	DATE ADDED:
Bud L. Williams	11th Hampden	1/16/2025

HOUSE No.

[Pin Slip]

The Commonwealth of Massachusetts

In the One Hundred and Ninety-Fourth General Court (2025-2026)

An Act Empowering disadvantaged state contractors" provides up-front down payments and bridge loans to socially or economically disadvantaged microbusinesses and small businesses that secure state contracts through CDFIs and non-traditional lenders.

Be it enacted by the Senate and House of Representatives in General Court assembled, and by the authority of the same, as follows:

- SECTION 1. Section 46 of Chapter 23G of the General Laws, is hereby amended by adding the following section:-
- 3 (n) The agency may use up to 15 percent of the fund to guarantee or make low interest
- 4 bridge loans to socially or economically disadvantaged businesses, which may include, but shall
- 5 not be limited to, minority-owned, women-owned, veteran-owned, worker-owned, or immigrant-
- 6 owned microbusinesses and small businesses that secure state contracts, with priority given to
- 7 enterprises located in or serving a gateway municipality, through community development
- 8 financial institutions certified by the United States Treasury, community development
- 9 corporations certified under chapter 40H of the General Laws, or other nontraditional nonprofit
- lenders. With respect to any interest acquired by the fund, the agency shall pledge any portion of
- the anticipated gross revenue resulting from the loans from the fund, in excess of the costs

- needed to administer the loans, to finance additional bridge loans for socially or economically
 disadvantaged small businesses.
 - SECTION 2. Section 22O of Chapter 7 of the General Laws, is hereby amended by inserting the following subsection:-

- (b) Procurement Downpayment for Disadvantaged Microbusinesses and Small Businesses. Any procurement contract for commodities or services entered into by the Commonwealth with a socially or economically disadvantaged businesses, which may include, but shall not be limited to, minority-owned, women-owned, veteran-owned, worker-owned, or immigrant-owned microbusinesses and small businesses shall include an initial upfront downpayment of no less than 30 percent of the total contract value.
 - (i) The agency, department, or office procuring such goods or services shall disburse the required downpayment within 15 business days of executing the contract, subject to verification of eligibility under this section.
- (ii) The Executive Office for Administration and Finance shall promulgate regulations to implement this section, including provisions for verifying eligibility, disbursing payments, and ensuring compliance with applicable procurement laws.
- SECTION 3. The Executive Office for Administration and Finance shall issue regulations, guidance, or model contract provisions within 90 days of the effective date of this act to ensure uniformity and compliance with the provisions of this act.
- 31 SECTION 4. This act shall take effect 90 days after its passage.